Day Break

Monday, 01 April 2019

ECONOMY

Exhibit: Interest Rate Structure						
	Policy	Chg (bps)	Floor	Ceiling		
Mar-19	10.75%	50	9.25%	11.25%		
Jan-19	10.25%	25	8.75%	10.75%		
Nov-18	10.00%	100	8.50%	10.50%		
Sep-18	9.00%	100	7.50%	9.50%		
Jul-18	8.00%	100	6.50%	8.50%		
May-18	7.00%	-	5.50%	7.50%		
Mar-18	7.00%	50	5.50%	7.50%		
Jan-18	6.50%	25	5.00%	7.00%		

Exhibit: Inflation Break-up

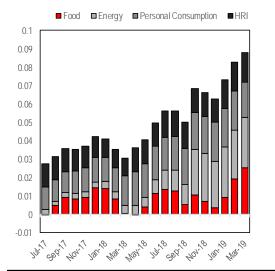
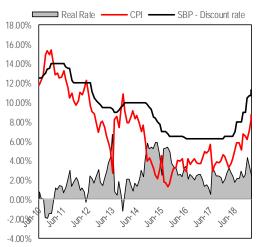


Exhibit: Food prices on a loose



Source:SBP, PBS & IGI Research

Analyst

Saad Khan saad.khan@igi.com.pk Tel: (+92-21) 111-234-234 Ext.: 810

Part of IGI Financial Services



Monetary Policy Statement

Monetary Tigetinging Continued With A Another 50bps Increase to 10.75%; In-Line With Broader Market Consensus

- In its recently announced Monetary Policy Statement (MPS), the State Bank of Pakistan (SBP) increased policy rate by +50bps to 10.75%
- We see Steel, followed by Fertilizer, as most effected on earning basis given high debt levels while positive implication holds for Banks, with mid-tier banks (BAHL, BAFL and AKBL) preferred over large banks, due to their positive fund gap.

Policy rate increased by 50bps to 10.75%; discount rate 11.25%

In its recently announced Monetary Policy Statement (MPS), the State Bank of Pakistan (SBP) has increased policy rate by +50bps in-line with market consensus of 25-50bps, taking policy rate to 10.75% and discount rate to 11.25%. Moreover, the SBP has again revised its growth target from previous (Jan-19) GDP growth target of 4.0% to 3.5% (6.2% FY19 budget target), while inflation target remains unchanged.

Exhibit: Key Changes in SBP projected macros for FY19

	Current (MPS)	Previous (MPS)	Annual Target
SBP Policy Rate	10.75%	10.25%	-
GDP Growth	3.5%	4.0%	6.2%
Inflation - Period Average	6.5-7.5%	6.5-7.5%	6.0%

Source: SBP Monetary Policy Statement

The monetary policy committee acknowledges gradual improvement in key macroeconomic data points in particularly currnet accound balance (C/a), however it remain skeptical of elevated levels fiscal deficit for FY19 and core inflation. As per the statement, the rate increase decision came amid elevated level of a) current account deficit, b) core inflation and c) fiscal deficit.

"[...] the (monetary Policy Committee) MPC noted that sustainable growth and overall macroeconomic stability requires further policy measures as: (i) underlying inflationary pressures continue; (ii) the fiscal deficit is elevated, and (iii) despite an improvement, the current account deficit is still high."

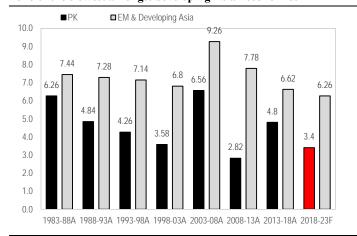
Growth target further revised down to 3.5% as 'stabilisation' measures pick-up pace...

Amid contracting Large Scale Manufacturing (LSM) -2.3% decline during first 7MFY19 compared to a growth of 7.2% expansion in 7MFY18, subpar Kharif production, restricted capital investments owing to cut in public sector development programs (PSDP) and slowing domestic demand due to higher cost energy and financing cost hints to slower growth in commodity producing sector. As a result, growth has been revised down further to 3.5% from previous MPS 4.0% and 6.2% target.





Exhibit: GDP growth coming rather sharply in FY19-23 mainly as govt. steps up its 'stabilisation' measures, making Pakistan one of the slowest amongst developing Asian economies



2015 2011 2012 2013 2014 2016 2017 2018 2019 15.0% 13.0% 11.0% 9.0% 7.0% 5.0% 3.0% 1.0% -1.0% -2.2% -3.0% -5.0% Feb Jul Aua Sep Oct Nov Dec Jan Mar Apr Mav Jun

Exhibit: LSM growth; a slow start getting even slower

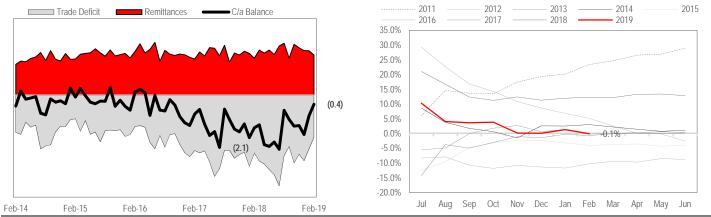
Source: IMF, SBP, IGI Research

External challenges though partially dealt with; vulnerability still exists

Outlining the external sector challenges, the MPS highlights improvement in exports and foreign inflows, but remain insufficient to finance country's external deficit. Owing to stabilization measures under taken, the current account (C/a) deficit narrowed to USD 8.8bn for 10MFY19, compared to a deficit of USD 11.4bn last year same period – a decline of 22.6%, thanks to a sharp decline in country's trade deficit. However the MPS note, the trade deficit impact could have been more pronounced had oil prices stayed lower.

Exhibit: C/a deficit finally started to recede; lower oil prices could have meant a larger decline in trade deficit

Exhibit: Exports growth showed flattish growth



Source: IMF, SBP, IGI Research

Headline inflation to average 7.5% in FY19; administrative prices to keep forward core inflation elevated

On inflation, SBP pointed out rising trend in inflation are explained by explained increase energy prices (gas and electricity tariff), PKR depreciation, persistently higher government borrowing from SBP and significant increase in perishable food prices.





Core inflation (NFNE) clocked in at +8.8% by Feb-18, compared to +5.2% last year. Looking forward, rising input cost and laggard impact of exchange rate are likely to keep prices elevated in the coming months. However, headline inflation range remain unaffected at 6.5-7.5% in FY19.

Outlook

Given the macroeconomic environment, the impact on headline inflation of +50bps rate hike will be minimal, with real interest rates hovering near all-time high 3.75%. In terms of central objective, monetary tirghteing is not complementing growth and neither its helping to slowdown down inflation. Policy measures to address external accounts have been put in place repeatedly by the government through various mini-budgets however as data suggests country's exports are yet to show meaningful growth. Monetary policy as tool is of little help in curbing overall import demand as much of the import is dependednt on oil, and is least useful in fixing fiscal issues. Nevertheless, we maintain our no further rate hike expectation in FY19.

Corporate earnings impact to be limited; Fertilizer and Steel most affected

In line with the rate change, interbank lending rate (KIBOR), treasury yields and cost of equity will be adjusted subsequently to reflect 25bps increase. From a market perspective, given low debt to equity ratio (IGI universe companies), we see minimal negative impact on earnings resulting from a policy rate hike, with steel and fertilizer being most affected on earning given high debt levels. Positive implication holds for Banks, with mid-tier banks (BAHL, BAFL and AKBL) preferred over large banks, due to their positive fund gap.

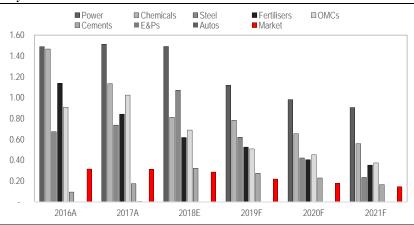


Exhibit: Debt to equity of individual sectors (IGI universe); Fertilizer and Steel stays most affected







Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation	Rating System
Buy	If target price on aforementioned security(ies) is more than 10%, from its last closing price(s)
Hold	If target price on aforementioned security(ies) is in between -10% and 10%, from its last closing price(s)
Sell	If target price on aforementioned security(ies) is less than -10%, from its last closing price(s)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share. CY/FY: Calendar/Fiscal/Financial Year. YoY/ QoQ/ MoM: Year-on-Year, Quarter-on-Quarter, Month-on-Month. Th /Mn /Bn /Tn: Thousands/Million/Trillion.

IGI Finex Securities Limited **Research Analyst(s)** Research Identity Number: BRP009 © Copyright 2019 IGI Finex Securities Limited







Contact Details

Research Team

Saad Khan Abdullah Farhan Suleman Ashraf Muhammad Saad Umesh Solanki

Equity Sales

Faisal Jawed Khan Zaeem Haider Khan Muhammad Naveed Irfan Ali Asif Saleem Mehtab Ali Zeeshan Kayani Ihsan Mohammad Head of Research Senior Analyst Research Analyst Research Analyst Database Manager

Head of Equities Regional Head (North) Regional Manager (Islamabad & Upper North) Regional Manager (Faisalabad) Branch Manager (RY Khan) Branch Manager (Multan) Branch Manager (Abbottabad) Branch Manager (Peshawar) Tel: (+92-21) 111-234-234 Ext: 810 Tel: (+92-21) 111-234-234 Ext: 912 Tel: (+92-21) 111-234-234 Ext: 957 Tel: (+92-21) 111-234-234 Ext: 816 Tel: (+92-21) 111-234-234 Ext: 974 saad.khan@igi.com.pk abdullah.farhan@igi.com.pk suleman.ashraf@igi.com.pk muhammad.saad@igi.com.pk umesh.solanki@igi.com.pk

Tel: (+92-21) 35301779 Tel: (+92-42) 38303559-68 Tel: (+92-51) 2604861-62 Tel: (+92-41) 2540843-45 Tel: (+92-68) 5871652-56 Tel: (+92-61) 4512003 Tel: (+92-92) 408243-44 Tel: (92-91) 5253035 faisal.jawed@igi.com.pk zaeem.haider@igi.com.pk muhammad.naveed@igi.com.pk irfan.ali@igi.com.pk asif.saleem@igi.com.pk mahtab.ali@igi.com.pk zeeshan.kayani@igi.com.pk ihsan.mohammad@igi.com.pk

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780 Website: www.igisecurities.com.pk

Stock Exchange Office

Room # 134, 3rd Floor, Stock Exchange Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2 Fax: (+92-21) 32429607

IGI Finex Securities Limited **Research Analyst(s)** Research Identity Number: BRP009 © Copyright 2019 IGI Finex Securities Limited Lahore Office Shop # G-009, Ground Floor, Packages Mall Tel: (+92-42) 38303560-69 Fax: (+92-42) 38303559

Faisalabad Office Room #: 515-516, 5th Floor, State Life Building, 2- Liaqat Road Tel: (+92-41) 2540843-45 Fax: (+92-41) 2540815

Multan Office Mezzanine Floor, Abdali Tower, Abdali Road Tel: (92-61) 4512003, 4571183

Peshawar Office 2nd Floor, The Mall Tower, 35 The Mall Saddar Cantt. Tel: (92-91) 5273035, 5223882

Islamabad Office

Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza, Block- B, Jinnah Avenue, Blue Area Tel: (+92-51) 2604861-2, 2604864, 2273439 Fax: (+92-51) 2273861

Rahim Yar Khan Office Plot # 12, Basement of Khalid Market, Model Town, Town Hall Road Tel: (+92-68) 5871652-3

Fax: (+92-68) 5871651 Abbottabad Office

Ground Floor, Al Fatah Shopping Center , Opp. Radio Station, Mansehra Road Tel: (+92-99) 2408243 - 44

Sialkot Office

Suite No. 10 & 11, 1st Floor, Soni Square, Mubarik Pura Tel: (+92-52) 3258028



