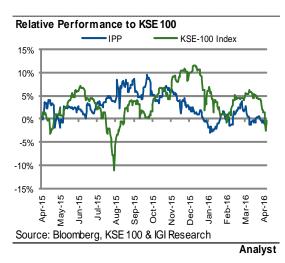
Day Break

Tuesday, 26 April 2016

Sector Update

Power Sector	TP	Upside	P/E	D. Yld %
HUBC	119.44	13%	9.94	8.98
NCPL	42.54	12%	7.27	14.84
 EPS	3QFY16E	YoY	9MFY16	YoY
_	• •			11%
HUBC	2.37	51%	6.28	
NCPL	2.34	8%	6.87	4%
DPS	3QFY16E	3QFY15	9MFY16	9MFY15
HUBC	-	-	4.50	4.00
NCPL	2.00	2.00	6.00	5.50



Abdullah Farhan abdullah.farhan@igi.com.pk Tel: (+92-21) 111-234-234 Ext.: 912

Power Generation

HUBC & NCPL: Improved Earnings post major Overhauls

- Hub Power Company Limited's (HUBC) Board meeting is scheduled on 28th Apr-16 to announce 3QFY16 financial results. We anticipate company's earnings to clock in at PKR 3.0bn (EPS PKR 2.59) for 3QFY16, compared to PKR 1.8bn (EPS PKR 1.57) in the same period last year, depicting a jump of +65%YoY.
- We expect earnings for NCPL to depict a decline of +9%YoY to PKR 0.9bn (EPS: PKR 2.36) compared to PKR 0.8bn (EPS PKR 2.17) during the same period last year, owing to depreciation of 3%YoY of PKR against USD and lower repair and maintenance cost.
- Our top pick in the sector remains HUBC with Dec-16 TP of PKR 119.44/share, offering +13% upside from its last closing. The company is currently trading at P/E of 9.94x, offering a dividend yield of 8.98%. The stock has outperformed KSE-100 index by +9% in FY16TD.

HUBC - EPS PKR 2.59, up by +65%YoY in 3QFY16

Hub Power Company Limited's (HUBC) Board meeting is scheduled on 28th Apr-16 to announce 3QFY16 financial results. We anticipate earnings to clock in at PKR 3.0bn (EPS PKR 2.59) for 3QFY16, compared to PKR 1.8bn (EPS PKR 1.57) in the same period last year, depicting a jump of +65%YoY. In our view, incline in profitability is attributable to a) lower maintenance cost owing to conclusion of repair work on last boiler in Nov-15, b) 3%YoY depreciation of PKR against USD and, c) +12%YoY increase in PCE. Cumulative earnings for 9MFY16 is expected to clock in at PKR 7.5bn (EPS PKR 6.50) depicting a jump of +15%YoY.

Exhibit: HUBC Financial Highlights						
PKRmn	3QFY16	3QFY15	YoY	9MFY16	9MFY15	YoY
Revenue	15,892	25,801	-38%	63,794	104,121	-39%
Operating Costs	12,195	22,344	-45%	55,098	95,061	-42%
Gross Profit	3,697	3,458	7%	8,695	9,060	-4%
Admin	228	251	-9%	760	617	23%
Other Expenses	17	382	-96%	383	382	0%
Finance Cost	488	1,020	-52%	2,109	3,577	-41%
Other Income	22	8	182%	52	28	86%
PAT	2,998	1,816	65%	7,520	6,561	15%
EPS	2.59	1.57		6.50	5.67	
DPS	-	-		4.50	4.00	

Source: IGI Research, Company Financials





NCPL - EPS PKR 2.34, DPS PKR 2.00

Nishat Chunian Power Limited's (NCPL) board meeting is scheduled on 28th Apr-16 where we expect company's earning to depict a increase of +8%YoY to PKR 0.9bn (EPS PKR 2.34) in 3QFY16 compared to PKR 0.8bn (EPS PKR 2.17) during the same period last year, owing to 3%YoY depreciation of PKR against USD and lower repair and maintenance cost. For 9MFY16, net profit is foreseen to increase by +4%YoY to PKR 2.5bn (EPS PKR 6.87). Based on our estimates, company is likely to announce a cash dividend of PKR 2.0/share, taking the 9MFY16 payout to PKR 6.0/share.

Exhibit: NCPL Financial Highlights						
PKRmn	3QFY16	3QFY15	YoY	9MFY16	9MFY15	YoY
Gross Sales	3,203	4,658	-31%	11,495	18,113	-37%
Net Sales	1,659	3,153	-47%	7,117	13,352	-47%
Gross Profit	1,543	1,505	3%	4,378	4,761	-8%
Administrative Expenses	16	30	-48%	82	91	-10%
Other Expense	9	11	-19%	21	39	-46%
Other Income	25	4	550%	38	23	63%
Finance Cost	421	431	-2%	1,063	1,500	-29%
PAT	859	797	8%	2,522	2,424	4%
EPS	2.34	2.17		6.87	6.60	
DPS	2.00	-		6.00	3.50	

Source: IGI Research, Company Financials

Recommendation

Our top pick in the sector remains HUBC with Dec-16 TP of PKR 119.44/share, offering +13% upside from its last closing. The company is currently trading at P/E of 9.94x, offering a dividend yield of 8.98%. The stock has outperformed KSE-100 index by +9% in FY16TD.

www.jamapunji.pk

BRP - 009



Analyst Certification

The analyst[^] hereby certify that the views about the company/companies and the security/securities discussed in this report are accurately expressed and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer

This document has been prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. This document and the information may not be reproduced, distributed or published by any recipient for any purpose.

Rating system

IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation	Rating System
Buy	If return on aforementioned security(ies) is more than 10%, from its last closing price(s)
Hold	If return on aforementioned security(ies) is in between -10% and 10%, from its last closing price(s)
Sell	If return on aforementioned security(ies) is more than -10%, from its last closing price(s)

Valuation Methodology

The analyst^ has used following valuation methodology to arrive at the target price of the said security (ies):

DDM(Dividend Discount Model)

Time Horizon

Dec - 2016

Risk

- Changes in State Bank of Pakistan Policy Rate
- Changes in country (Pakistan) macro-economic environment
- Changes in Company(ies) operating structure
- Change in Exchange Rate (USDPKR)





Contact Details

Research Team

Saad Khan	Deputy Head of Research	Tel: (+92-21) 111-234-234 Ext.: 810
Rashmina Lalani	Senior Research Analyst	Tel: (+92-21) 111-234-234 Ext.: 826
Abdullah Farhan	Research Analyst	Tel: (+92-21) 111-234-234 Ext.: 912
Yawar Saeed	Research Analyst	Tel: (+92-21) 111-234-234 Ext.: 973
Abdul Sajid	Database	Tel: (+92-21) 111-234-234 Ext.: 974
Umesh Solanki	Database Assistant	Tel: (+92-21) 111-234-234 Ext.: 966

saad.khan@igi.com.pk rashmina.lalani@igi.com.pk abdullah.farhan@igi.com.pk yawar.saeed@igi.com.pk abdul.sajid@igi.com.pk umesh.solanki@igi.com.pk

Equity Sales

Faisal Jawed Khan	Head of Equities	Tel: (+92-21) 35301779	faisal.jawed@igi.com.pk
Zaeem Haider Khan	Regional Head (North)	Tel: (+92-42) 35777863-70	zaeem.haider@igi.com.pk
Muhammad Naveed	Branch Manager (Islamabad)	Tel: (+92-51) 2604861-2	muhammad.naveed@igi.com.pk
Gul Hussain	Branch Manager (Faisalabad)	Tel: (+92-41) 2540843-45	gul.hussain@igi.com.pk
Laiq-Ur-Rehman	Branch Manager (RY Khan)	Tel: (+92-68) 5871653-6	Laiq.qureshi@igi.com.pk

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Karachi Stock Exchange Limited and Lahore Stock Exchange Limited Corporate member of Pakistan Mercantile Exchange Limited

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780 Website: w w w .igisecurities.com.pk

Stock Exchange Office

Room # 719, 7th Floor, KSE Building, Stock Exchange Road, Karachi. Fax: (+92-41) 2540815 Tel: (+92-21) 32429613-4, 32462651-2 , Fax: (+92-21) 32429607

Lahore Office

5-F.C.C. Ground Floor, Syed Maratib Ali Road, Gulberg II, Lahore Tel: (+92-42) 35777863-70, 35876075-76 Fax: (+92-42) 35763542

Faisalabad Office

Room #: 515-516, 5th Floor, State Life Building, 2- Liaqat Road, Faisalabad Tel: (+92-41) 2540843-45

Islam abad Office

Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza, Block- B, Jinnah Avenue, Blue Area, Islamabad Tel: (+92-51) 2604861-2, 2604864, 2273439 Fax: (+92-51) 2273861

Rahim Yar Khan Office

Plot # 12, Basement of Khalid Market, Model Town, Town Hall Road, Rahim Yar Khan Tel: (+92-68) 5871653-6, 5871652 Fax: (+92-68) 5871651



Part of IGI Financial Services

