# **Day Break**

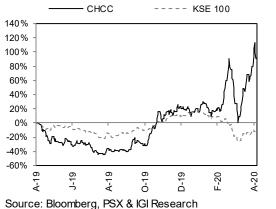
Monday, 27 April 2020

### **COMPANY UPDATE**

<b>Cherat Cement Company Limited</b>	
Cement	

Recommenda	tion			SELL	
Target Price: [	Dec/20			53.9	
Last Closing: 2	26-Apr-20			86.0	
Upside:			-	37.3	
Valuation Metho	odology:	Discounte	ed Cash Fl		
		DISCOUNT			
Time Horizon:				8M	
Market Data					
Bloomberg Tkr.			(	CHCC PA	
Shares (mn)	Shares (mn) 194.3				
Free Float Shares (mn) 106.9				106.9	
Free Float Share	es (%)			55.0%	
Market Cap (PK	Rbn   USDi	mn)	16.7	108.3	
Exchange			•	KSE 100	
Price Info.		90D	06M	12M	
Abs. Return		52.5	178.1	91.1	
Lo		45.5	30.9	24.6	
Hi		95.9	95.9	95.9	
Key Company	Financia	s			
Period End: Jun					
PKRbn	2020e	2021f	2022f	2023f	
Total Revenue	15.5	14.7	19.3	21.9	
Net Income	(2.2)	(2.0)	(1.1)	(0.3)	
EPS (PKR)	(11.1)	(10.3)	(5.5)	(1.5)	
DPS (PKR)	-	-	-	-	
Total Assets	32.4	29.9	29.2	28.3	
Total Equity	9.6	7.6	6.5	6.2	
Key Financial I	Ratios				
ROE(%)	18.3	15.4	(20.2)	(23.2)	
P/E(x)	- 7.8 -	8.4 -	• 15.6 -	59.3	
P/B (x)	1.5	1.4	1.7	2.2	
DY (%)	-	-	-	-	

#### **Relative Price Performance**



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## Cements

# CHCC: Losses to continue in 3QFY20E with LPS of PKR (4.22), 9MFY20 comes to PKR (7.10)

- ✓ CHCC's board meeting is scheduled on 28<sup>th</sup> Apr-20 to announce financial result for 3QFY20, wherein we expect the company to post a net loss of PKR (4.22)/share, compared to a net profit of PKR 6.29/share in the same period last year.
- ✓ Net sales of the Company during 3QFY20E are expected to grow by +3%YoY despite a +34%YoY increase in overall dispatches, ascribed to substantial drop in retention prices.
- ✓ The massive decline in retentions is not expected to cover production costs, despite a comparatively better cost structure and resultantly we expect CHCC to present a gross loss of PKR 245mn

#### CHCC: losses to continue; 3QFY20E LPS: PKR (4.22)

Cherat Cement Company Limited's (CHCC) board meeting is scheduled on 28<sup>th</sup> Apr-20 to announce financial result for 3QFY20, wherein we expect the company to post a net loss of PKR 820mn (LPS: PKR 4.22), down by almost -0.7xYoY, compared to a net profit of PKR 1.22bn (EPS: PKR 6.29) in the same period last year. This will accumulate 9MFY20E loss to PKR 1.38bn (LPS: PKR 7.10), down by -0.6xYoY, as against profit of PKR 2.25bn (EPS: PKR 11.58) reported in the similar period of the preceding year.

Net sales of the Company during 3QFY20E are expected to grow by a mere +3%YoY, despite a +34%YoY increase in overall dispatches, ascribed to substantial drop in retention prices amid intense competition in the domestic market. This massive decline in retentions is not expected to cover production costs, despite a comparatively better cost structure and resultantly we expect CHCC to present a gross loss of PKR 245mn as against profit of PKR 850mn in the same period last year. Further injury is to occur on account of substantial rise in finance costs largely due from expansion plant (3QFY19: Partial expense due to time apportionment of plant inauguration) and high benchmark interest rates during the current quarter as against comparatively.

Exhibit: CHCC Result Highlights						
Period end (JUN) - PKRmn	3QFY20	3QFY19	YoY	9MFY20	9MFY19	YoY
Net Sales	3,984	4,128	-3%	13,496	11,161	21%
Gross Profit	(245)	850	-0.3x	412	2,117	-81%
Sell. / Dist. & Admin	164	173	-5%	492	511	-4%
Non-Operating Income	15	30	-50%	64	101	-37%
EBIT	(400)	687	-0.6x	(30)	1,643	-102%
Financial Charges	710	368	93%	1,962	596	3.3x
Pre-tax Profits	(1,110)	319	-3.5x	(1,992)	1,047	-1.9x
Taxation	(290)	(904)	-68%	(612)	(1,204)	-49%
Post-tax Profits	(820)	1,223	-0.7x	(1,380)	2,250	-0.6x
EPS	(4.22)	6.29		(7.10)	11.58	
Key Ratios						
Gross Margin (%)	(6.2)	20.6		3.1	19.0	
Net Margin (%)	(20.6)	29.6		(10.2)	20.2	
Effective Tax Rate (%)	26.1	(283.7)		30.7	(115.0)	
Source: Company Accounts, IGI Research				No	of Shares	: 194mn

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#### Time Horizon: Dec – 2020

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(Discounted Cash Flow)

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