Day Break

Wednesday, 16 August 2017



Sector Update

Hub Power Company Limited (HUBC)			
Recommend	lation	BUY	
Target Price:		137.30	
Last Closing:	15-Aug-17	115.28	
Upside:		19.1%	
V C	Eta a a stala		

Key Company Financials

FY16A	FY17E	FY18F	FY19F
10.29	9.15	10.96	10.91
11.00	8.00	10.00	10.50
11.21	13.12	10.52	10.57
9.54	6.94	8.67	9.11
	10.29 11.00 11.21	10.29 9.15 11.00 8.00 11.21 13.12	11.00 8.00 10.00 11.21 13.12 10.52

HUBC Relative Price Performance



Kot Addu Power Company Limited (KAPCO)

Recommend	NEUTRAL	
Target Price:		77.75
Last Closing:	15-Aug-17	72.45
Upside [.]		7.3%

Key Company Financials

PKR/share	FY16A	FY17E	FY18F	FY19F
EPS (PKR)	10.31	10.22	12.08	12.84
DPS (PKR)	9.00	8.80	11.00	12.00
P/E (x)	7.03	7.21	6.00	5.64
DY (%)	12.42	12.84	15.18	16.56

KAPCO Relative Price Performance



Analyst

Abdullah Farhan

abdullah.farhan@igi.com.pk Tel: (+92-21) 111-234-234 Ext.: 912

Power Generation & Distribution

HUBC & KAPCO; Result Previews for **4QFY17**

- We expect HUBC to post earnings of PKR 2.9bn (EPS PKR 2.50) down by 19%YoY compared to PKR 3.6bn bringing FY17 earnings at PKR 10.5bn (EPS PKR 9.10) down by 11%YoY. We expect the company to announce cash dividend of PKR 2.50/share, taking cumulative dividend for FY17 to PKR 8.0/share.
- We estimate KAPCO to post earnings of PKR 2.2bn (EPS PKR 2.54) down by 22%YoY compared to PKR 2.9bn (EPS PKR 3.26) bringing FY17 earnings at PKR 8.9bn (EPS PKR 10.22) down by 1%YoY compared to PKR 9.1bn (EPS PKR 10.31). We expect the company to announce cash dividend of PKR 4.50/share, taking cumulative dividend for FY17 to PKR 8.8/share.
- We have "BUY" call on HUBC and "HOLD" call on KAPCO with our Dec-17 Target Price of PKR 137/share and PKR 78/share offering +19.1% and +7.3% upside, respectively.

HUBC: Earnings to clock in at PKR 9.15/share in FY17, DPS PKR 8.0/share

Hub Power Company Limited's (HUBC) board meeting is scheduled on 17thAug-17 to announce financial result for 4QFY17. We expect company to post earnings of PKR 2.9bn (EPS PKR 2.56) down by 19%YoY compared to PKR 3.6bn (EPS PKR 3.08) in the same period last year. We attribute this decline in earnings to higher maintenance cost incurred at Hub and Narowal Plant. We expect the company to announce cash dividend of PKR 2.50/share, taking cumulative dividend for FY17 to PKR 8.0/share. Non-controlling interest (NCI) is estimated to lower owing to lower profitability from Laraib Energy.

As a result earnings for FY17 is estimated to clock in at PKR 10.5bn (EPS PKR 9.15) down by 11%YoY compared to PKR 11.9bn (EPS PKR 10.29). Revenues are expected to increase by +24%YoY owing to +36%YoY rise in RFO prices. However, earnings are expected to decline due to higher profit contribution from Laraib Energy as compared to last year.

Exhibit:

HUBC Financial Highlights (Consolidated)

PKR mn	4QFY17E	4QFY16	YoY	FY17E	FY16	YoY
Turnover	27,077	21,843	24%	101,217	91,595	11%
Operating Costs	22,473	16,507	36%	84,181	73,013	15%
Gross Profit	5,594	5,336	5%	18,025	18,582	-3%
Admin expenses	302	388	-22%	1,282	1,262	2%
Other Income	25	36	-31%	168	167	0%
Finance Cost	1,101	987	12%	4,184	4,135	1%
PBT	3,177	3,942	-19%	11,478	12,771	-10%
PAT	3,113	3,825	-19%	11,178	12,501	-11%
\ensuremath{PAT} - $\ensuremath{Attributable}$ to \ensuremath{HUBC}	2,957	3,560		10,586	11,903	
EPS (PKR)	2.56	3.08		9.15	10.29	
DPS (PKR)	2.50	3.00		8.00	11.00	
Source: Company Financials & IGI	Source: Company Financials & IGI Research No of Shares: 1.157.15 mn				7.15 mn	



Part of IGI Financial Services



KAPCO: Earnings to clock in at PKR 9.10/share in FY17, DPS PKR 8.0/share

Kot Addu Power Company Limited's (KAPCO) board meeting is scheduled on 22ndAug-17 to announce financial result for 4QFY17. We forecast company to post earnings of PKR 2.2bn (EPS PKR 2.54) down by 22%YoY compared to PKR 2.9bn (EPS PKR 3.26) in the same period last year. We attribute this decline in earnings to higher maintenance cost and higher fuel cost. We expect the company to announce cash dividend of PKR 4.50/share, taking cumulative dividend for FY17 to PKR 8.8/share.

As a result earnings for FY17 is estimated to clock in at PKR 8.9bn (EPS PKR 10.22) down by 1%YoY compared to PKR 9.1bn (EPS PKR 10.31) in the same period last year. Revenues are expected to increase by +21%YoY owing to +36%YoY rise in RFO prices. Furthermore, continuation of super-tax is expected to dilute earnings in FY17.

Exhibit:

KAPCO Financial Highlights

PKRmn	4QFY17E	4QFY16	YoY	FY17E	FY16	YoY
Turnover	23,767	16,241	46%	77,968	64,178	21%
Operating Costs	20,658	11,738	76%	65,236	50,770	28%
Gross Profit	3,109	4,504	-31%	12,732	13,408	-5%
Admin expenses	101	160	-37%	405	529	-23%
Finance Cost	1,055	790	33%	4,114	3,237	27%
Other Income	1,378	1,082	27%	5,514	4,041	36%
PBT	3,332	4,636	-28%	13,727	13,683	0%
PAT	2,232	2,867	-22%	8,993	9,071	-1%
EPS	2.54	3.26		10.22	10.31	
DPS	4.50	4.75		8.80	9.00	

Source: IGI Research, Company Financials

No of Shares: 880 mn

Recommendation

We have **"BUY"** call on HUBC and **"HOLD"** call on KAPCO with our Dec-17 Target Price of PKR 137/share and PKR 78/share offering +19.1% and +7.3% upside, respectively. HUBC and KAPCO offer a healthy dividend yield of 8.7% and 15.2%, respectively.



Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation	Rating System
Buy If target price on aforementioned security(ies) is more than 10%, from its last closing price Hold If target price on aforementioned security(ies) is in between -10% and 10%, from its last of price(s)	

Time Horizon: Dec - 2017

Valuation Methodology: The analyst(s) has used following valuation methodology to arrive at the target price of the said security (ies):

DDM (Dividend Discount Model)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, credit risks, political and geopolitical risks. The performance of company(ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security(ies)/company(ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment. Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share.

IGI Finex Securities Limited

Research Analyst(s)

Research Identity Number: BRP009 © Copyright 2016 IGI Finex Securities Limited





Contact Details

Research Team

Saad Khan	Head of Research	Tel: (+92-21) 111-234-234 Ext: 810	saad.khan@igi.com.pk
Abdullah Farhan	Senior Analyst	Tel: (+92-21) 111-234-234 Ext: 912	abdullah.farhan@igi.com.pk
Syed Daniyal Adil	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 973	daniyal.adil@igi.com.pk
Suleman Ashraf	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 957	suleman.ashraf@igi.com.pk
Tanweer Kabeer	Research/Fund Select	Tel: (+92-21) 111-234-234 Ext: 966	tanweer.kabeer@igi.com.pk
Umesh Solanki	Database Manager	Tel: (+92-21) 111-234-234 Ext: 974	umesh.solanki@igi.com.pk

Equity Sales

• •			
Faisal Jawed Khan	Head of Equities	Tel: (+92-21) 35301779	faisal.jawed@igi.com.pk
Zaeem Haider Khan	Regional Head (North)	Tel: (+92-42) 35777863-70	zaeem.haider@igi.com.pk
Muhammad Naveed	Regional Manager (Islamabad & Upper North)	Tel: (+92-51) 2604861-62	muhammad.naveed@igi.com.pk
Ejaz Rana	Regional Manager (Faisalabad)	Tel: (+92-41) 2540843-45	ejaz.rana@igi.com.pk
Gul Hussain	Branch Manager (Faisalabad)	Tel: (+92-41) 2540843-45	gul.hussain@igi.com.pk
Asif Saleem	Branch Manager (RY Khan)	Tel: (+92-68) 5871652-56	asif.saleem@igi.com.pk
Mehtab Ali	Branch Manager (Multan)	Tel: (+92-61) 4512003	mahtab.ali@igi.com.pk
Zeeshan Kayani	Branch Manager (Abbottabad)	Tel: (+92-992) 408243-44	zeeshan.kayani@igi.com.pk
Ihsan Mohammad	Branch Manager (Peshawar)	Tel: (92-91) 5253035	ihsan.mohammad@igi.com.pk

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited |
Corporate member of Pakistan Mercantile Exchange Limited

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780 Website: www.igisecurities.com.pk

Stock Exchange Office

Room # 719, 7th Floor, PSX Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2 , Fax: (+92-21) 32429607

Lahore Office	Islamabad Office
5-F.C.C. Ground Floor, Syed Maratib Ali Road,	Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza,
Gulberg II, Lahore	Block- B, Jinnah Avenue, Blue Area, Islamabad
Tel: (+92-42) 35777863-70, 35876075-76	Tel: (+92-51) 2604861-2, 2604864, 2273439
Fax: (+92-42) 35763542	Fax: (+92-51) 2273861
Faisalabad Office	Rahim Yar Khan Office
Room #: 515-516, 5th Floor, State Life	Plot # 12, Basement of Khalid Market,
Building, 2- Liaqat Road, Faisalabad	Model Town, Town Hall Road, Rahim Yar Khan
Tel: (+92-41) 2540843-45	Tel: (+92-68) 5871653-6, 5871652
Fax: (+92-41) 2540815	Fax: (+92-68) 5871651
Multan Office	Abbottabad Office
Mezzanine Floor, Abdali Tower,	Ground Floor, Al Fatah Shoppinig Center, Opp. Rad
Abdali Road, Multan	Station, Mansehra Road, Abbottabad
Phone: (92-992) 408243 - 44	Phone: (+92-99) 2408243 - 44
Peshawar Office	
2nd Floor, The Mall Tower,	
35 The Mall Peshawar Cantt.	
Phone: (92-91) 5253035, 5278448	



www.jamapunji.pk