## Flash Note

Wednesday, 22 April 2020



## **Commercial Banks**

## Allied Bank Limited (ABL)

## Thanks to better NII 1q earnings up +35%y/y to EPS 3.5/share; Cash dividend PKR 2.0/share

- ✓ On an unconsolidated basis, bank posted earnings of PKR 4.0bn or PKR 3.51/share up by +35% y/y for 1q 2020. On a quarterly basis, earnings are down by 15%q/q.
- ✓ The bank announced a cash dividend of PKR 2.0/share.
- From result bank's total revenue increased by a +20% y/y to PKR 14.5bn led by a strong growth of +21% y/y in net interest income and a +12% y/y in non-funded income. Key reason for a strong growth in net interest income is tepid growth in interest expense up by +39% y/y while interest earned increased by a +32% y/y. Break-up wise of under NFI, fee income increased by +11% y/y, while FX income posted a loss of PKR 0.2bn. Admin expenses recorded a +19% y/y growth taking overall C/I to ~50% (53% and 54% in 2019 / 2018 respectively). On pre-provisioning profits basis, bank reported an increase of +20% y/y while a provision charge of PKR 0.7bn compared to PKR 0.5bn in 2019 kept profit growth at 35%y/y.

| Exhibit: Allied Bank Limited (ABL) Financial highlights |       |       |       |       |        |        |       |       |        |       |       |
|---|-------|-------|-------|-------|--------|--------|-------|-------|--------|-------|-------|
| Period end (Dec) - PKRbn                                | 1q/20 | 2019  | 4q/19 | 3q/19 | 2q/19  | 1q/19  | 2018  | 4q/18 | 3q/18  | 2q/18 | 1q/18 |
| Interest Earned   | 32.1  | 122.6 | 35.7  | 35.0  | 27.7   | 24.3   | 73.3  | 20.1  | 19.9   | 17.6  | 15.7  |
| Interest Expense  | 20.5  | 81.1  | 22.9  | 24.9  | 18.5   | 14.8   | 41.2  | 11.6  | 12.1   | 9.8   | 7.7   |
| Interest Income   | 11.6  | 41.5  | 12.7  | 10.0  | 9.1    | 9.6    | 32.1  | 8.5   | 7.8    | 7.8   | 8.0   |
| NII Growth YoY  | 21.2% | 29.2% | 49.8% | 28.7% | 17.3%  | 19.6%  | 1.7%  | 6.2%  | 7.2%   | -6.0% | 0.2%  |
| Fee Income  | 1.5   | 5.1   | 1.4   | 1.1   | 1.1    | 1.4    | 4.4   | 1.2   | 0.9    | 1.1   | 1.2   |
| Fx Income   | (0.2) | 2.0   | 0.4   | 0.4   | 0.6    | 0.6    | 1.5   | 0.5   | 0.4    | 0.4   | 0.3   |
| Dividend Income   | 0.4   | 1.8   | 0.5   | 0.4   | 0.5    | 0.4    | 2.8   | 0.7   | 0.6    | 0.9   | 0.5   |
| Other NFI   | 1.3   | 2.0   | 1.6   | 1.3   | 1.7    | 1.2    | 6.9   | 1.4   | 1.2    | 2.3   | 2.1   |
| Non-Interest Income                                     | 2.8   | 10.9  | 3.1   | 2.5   | 2.8    | 2.5    | 11.3  | 2.5   | 2.2    | 3.3   | 3.2   |
| NFI Growth YoY  | 12.2% | -3.5% | 20.5% | 13.9% | -16.5% | -21.0% | 27.3% | -0.7% | 14.9%  | 43.3% | 55.1% |
| Total Revenue   | 14.5  | 52.4  | 15.8  | 12.5  | 11.9   | 12.1   | 43.4  | 11.0  | 10.0   | 11.1  | 11.2  |
| Non-II / Total Revenue                                  | 19.7% | 20.8% | 19.4% | 19.9% | 23.4%  | 20.9%  | 26.0% | 23.1% | 21.9%  | 30.0% | 28.6% |
| Total Revenue Growth YoY                                | 19.3% | 20.7% | 43.1% | 25.4% | 7.1%   | 8.0%   | 7.3%  | 4.5%  | 8.8%   | 4.8%  | 11.5% |
| Admin   | 7.0   | 28.2  | 8.2   | 6.9   | 7.1    | 5.9    | 24.5  | 7.7   | 5.6    | 5.7   | 5.5   |
| Operating Expenses                                      | 7.2   | 27.6  | 7.2   | 7.2   | 7.2    | 6.1    | 23.5  | 6.2   | 5.7    | 5.8   | 5.8   |
| OPEX Growth YoY   | 18.6% | 17.6% | 16.1% | 25.6% | 23.8%  | 5.1%   | 9.1%  | -7.1% | 20.7%  | 11.0% | 17.7% |
| Cost-To-Income Ratio                                    | 50%   | 53%   | 46%   | 57%   | 60%    | 50%    | 54%   | 56%   | 57%    | 52%   | 52%   |
| PPOP  | 7.3   | 24.8  | 8.6   | 5.4   | 4.8    | 6.0    | 19.9  | 4.8   | 4.3    | 5.3   | 5.4   |
| PPOP Growth YoY   | 20.1% | 24.4% | 77.7% | 25.2% | -10.9% | 11.1%  | 5.3%  | 24.6% | -3.8%  | -1.1% | 5.5%  |
| Provisioning Charge                                     | 0.7   | 0.5   | 0.9   | (0.1) | (0.1)  | (0.2)  | (1.1) | 0.0   | (0.3)  | (0.4) | (0.4) |
| EO/one-offs   | -     | -     | -     | -     | -      | -      | -     | -     | -      | -     | -     |
| Pre-Tax Profits   | 6.6   | 24.2  | 7.7   | 5.5   | 4.8    | 6.2    | 21.0  | 4.8   | 4.6    | 5.7   | 5.9   |
| Taxation  | 2.6   | 10.1  | 3.0   | 2.1   | 1.7    | 3.3    | 8.1   | 1.7   | 1.8    | 2.4   | 2.3   |
| Effective Tax Rate                                      | 39.0% | 41.8% | 38.8% | 39.2% | 36.1%  | 52.2%  | 38.7% | 35.3% | 38.7%  | 41.1% | 39.1% |
| Profit After Tax  | 4.0   | 14.1  | 4.7   | 3.3   | 3.1    | 3.0    | 12.9  | 3.1   | 2.8    | 3.4   | 3.6   |
| PAT Growth YoY  | 34.5% | 9.6%  | 52.0% | 17.5% | -8.1%  | -16.8% | 1.1%  | 3.5%  | -13.4% | 17.4% | -0.6% |
| EPS   | 3.5   | 12.3  | 4.1   | 2.9   | 2.7    | 2.6    | 11.2  | 2.7   | 2.5    | 2.9   | 3.1   |
| DPS   | 2.0   | 8.0   | 2.0   | 2.0   | 2.0    | 2.0    | 8.0   | 2.0   | 2.0    | 2.0   | 2.0   |
| BVPS  | 102.2 | 100.7 | 100.7 | 94.4  | 94.0   | 93.9   | 93.7  | 93.7  | 94.2   | 94.1  | 97.1  |
| Interest Earned growth                                  | 32%   | 67%   | 78%   | 76%   | 57%    | 55%    | 12%   | 15%   | 26%    | 6%    | 0%    |
| Interest Expense growth                                 | 39%   | 97%   | 98%   | 106%  | 88%    | 93%    | 21%   | 22%   | 41%    | 18%   | -1%   |
| No. of shares: 1145.1mn                                 |       |       |       |       |        |        |       |       |        |       |       |

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