# Flash Note

Thursday, 18 October 2018



## **Commercial Banks**

# Bank Al-Habib Limited (BAHL)

### Absence of capital gains and higher opex led to a 9%YoY drop in 9MCY18 earnings; 3QCY18 EPS at +1.53/share

- Bank Al-Habib Limited (BAHL) posted earnings of PKR 1.5/share down by 8%YoY (down by 19% on a quarterly basis). This takes 9MCY18 cumulative earnings to PKR 5.3/share compared to PKR 5.8/share same period last year, a decline of 9%.
- Total revenue of the bank declined by 4%QoQ to PKR 7.6bn owing to a +25% growth in interest expense, compared to +9% growth in interest earned. Non-interest income of the bank also declined by 2% on a quarterly basis and also down by 12% during 9MCY18, led by lower capital gains. As a result, total revenue during the quarter decline by 4%QoQ. Bank's operating expenses also witnessed an increase of +7%QoQ and +16%YoY growth during 9MCY18. Bank's provisioning charge remain in-line with expectations.

14%

Exhibit:

PKRmn (Period end=Dec)	3QCY18	3QCY17	YoY	9MCY18	9MCY17	YoY	2QCY18	QoQ
Interest Earned	15,456	12,564	23%	42,844	37,217	15%	14,181	9%
Interest Expensed	7,866	6,108	29%	20,327	18,020	13%	6,288	25%
Net Interest Income	7,590	6,456	18%	22,516	19,197	17%	7,893	-4%
Fee Income	1,016	790	29%	3,024	2,371	28%	1,091	-7%
Capital Gain & Div. Income	154	320	-52%	354	2,879	-88%	98	58%
Non-Interest Income	1,771	1,700	4%	3,274	3,708	-12%	1,812	-2%
Total Revenue	9,361	8,156	15%	27,602	25,802	7%	9,705	-4%
Operating Expenses	6,252	5,253	19%	17,480	15,051	16%	5,826	7%
Pre-Provisioning Profits	3,109	2,902	7%	6,243	6,363	-2%	3,879	-20%
Provision (Rev.) / Charge	271	38	6.21x	201	166	21%	200	36%
Pre-Tax Profits	2,838	2,865	-1%	6,243	6,527	-4%	3,679	-23%
Extraordinary Item	-	-	n.m.	-	-	n.m	-	n.m
Taxation	1,136	1,024	11%	4,019	4,131	-3%	1,566	-27%
Profit After Tax	1,702	1,841	-8%	5,903	6,454	-9%	2,113	-19%
EPS (PKR)	1.5	1.7		5.3	5.8		1.9	
DPS (PKR)	-	-		-	-		-	
BVPS (PKR) Est.	43.2	39.9					41.7	
Key Ratio								
Cost-To-Income Ratio	67%	64%		63%	58%		60%	
Effective Tax Rate	40%	36%		64%	63%		43%	

SOURCE: IGI Research, Company accounts, PSX

No. of shares (mn): 1111.43

19%

Analyst

Saad Khan

saad.khan@igi.com.pk

Non-II / Total Income

Tel: (+92-21) 111-234-234 Ext.: 810



www.jamapunji.pk



# **Important Disclaimer and Disclosures**

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

**Disclaimer:** The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation	Rating System
Buy	If target price on aforementioned security(ies) is more than 10%, from its last closing price(s)
Hold	If target price on aforementioned security(ies) is in between -10% and 10%, from its last closing price(s)
Sell	If target price on aforementioned security(ies) is less than -10%, from its last closing price(s)

**Risk:** Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share. CY/FY: Calendar/Fiscal/Financial Year. YoY/ QoQ/ MoM: Year-on-Year, Quarter-on-Quarter, Month-on-Month. Th /Mn /Bn /Tr: Thousands/Million/Billion/Trillion.





Research Identity Number: BRP009 © Copyright 2018 IGI Finex Securities Limited





# **Contact Details**

Resea	rch	Taam
resea	rcn	ream

Saad Khan	Head of Research	Tel: (+92-21) 111-234-234 Ext: 810	saad.khan@igi.com.pk
Abdullah Farhan	Senior Analyst	Tel: (+92-21) 111-234-234 Ext: 912	abdullah.farhan@igi.com.pk
Suleman Ashraf	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 957	suleman.ashraf@igi.com.pk
Muhammad Saad	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 816	muhammad.saad@igi.com.pk
Umesh Solanki	Database Manager	Tel: (+92-21) 111-234-234 Ext: 974	umesh.solanki@igi.com.pk

## **Equity Sales**

Faisal Jawed Khan	Head of Equities	Tel: (+92-21) 35301779	faisal.jawed@igi.com.pk
Zaeem Haider Khan	Regional Head (North)	Tel: (+92-42) 35777863-70	zaeem.haider@igi.com.pk
Muhammad Naveed	Regional Manager (Islamabad & Upper North)	Tel: (+92-51) 2604861-62	muhammad.naveed@igi.com.pk
Ejaz Rana	Regional Manager (Faisalabad)	Tel: (+92-41) 2540843-45	ejaz.rana@igi.com.pk
Asif Saleem	Branch Manager (RY Khan)	Tel: (+92-68) 5871652-56	asif.saleem@igi.com.pk
Mehtab Ali	Branch Manager (Multan)	Tel: (+92-61) 4512003	mahtab.ali@igi.com.pk
Zeeshan Kayani	Branch Manager (Abbottabad)	Tel: (+92-992) 408243-44	zeeshan.kayani@igi.com.pk
Ihsan Mohammad	Branch Manager (Peshawar)	Tel: (92-91) 5253035	ihsan.mohammad@igi.com.pk

<b>IGI Finex Securities</b>	Limited
-----------------------------	---------

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited

## **Head Office**

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780

# Stock Exchange Office

Room # 134, 3rd Floor, PSX Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2, Fax: (+92-21) 32429607

Website: www.igisecurities.com.pk

#### Lahore Office

Shop # G-009, Ground Floor, Packages Mall Tel: (+92-42) 35777863-70, 35876075-76 Fax: (+92-42) 35763542

## Faisalabad Office

Room #: 515-516, 5th Floor, State Life Building, 2- Liaqat Road Tel: (+92-41) 2540843-45 Fax: (+92-41) 2540815

#### Multan Office

Mezzanine Floor, Abdali Tower, Abdali Road Tel: (92-992) 408243 - 44

#### Peshawar Office

2nd Floor, The Mall Tower, 35 The Mall Peshawar Cantt. Tel: (92-91) 5253035, 5278448

#### Islamabad Office

Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza, Block- B, Jinnah Avenue, Blue Area Tel: (+92-51) 2604861-2, 2604864, 2273439 Fax: (+92-51) 2273861

#### Rahim Yar Khan Office

Plot # 12, Basement of Khalid Market, Model Town, Town Hall Road Tel: (+92-68) 5871653-6, 5871652 Fax: (+92-68) 5871651

#### **Abbottabad Office**

Ground Floor, Al Fatah Shoppinig Center, Opp. Radio Station, Mansehra Road Tel: (+92-99) 2408243 - 44

#### Sialkot Office

Suite No. 10 & 11, 1st Floor, Soni Square, Mubarik Pura Tel: (+92-52) 3258437, 3258762

IGI Finex Securities Limited Research Analyst(s)

Research Identity Number: BRP009 © Copyright 2018 IGI Finex Securities Limited



