Flash Note

Thursday, 24 October 2019



Commercial Banks

Bank Al-Habib Limited (BAHL)

9m pre-provision profits up by +55% y/y, earnings held back by higher provision charge; EPS PKR 2.3/share in 3q (PKR 6.3/share in 9m up by +19%y/y)

- On unconsolidated basis, BAHL posted earnings of PKR 2.5bn (or PKR 2.29/share) up by +50% y/y for 3q, taking its 9m 2019, cumulative earnings to PKR 7.0bn (or PKR 6.30/share) an increase of +19% from last year same period. The bank did not announce any dividend.
- Bank's total revenue increased by a hefty +34% y/y to PKR 12.6bn (+18% y/y in 9m) led by a +38% y/y growth in net interest income and modest +16% y/y growth in non-funded income. Interest earned increased by a +86% y/y compared to interest expense up by +2.1x y/y, during the qtr. Break-up wise of NFI shows fee income up by +32% y/y and +39%y/y during 9m.
- Operating expenses in-line with industry increased to PKR 7.4bn up by +21% y/y (+19% y/y in 9m) but had little impact on C/I ration ~57% versus 63% on a 9m basis. On pre-provisioning profits basis, bank reported a growth of +60% y/y during the quarter and +55% y/y on 9m basis. Cumulative provision charge for 9m 2019 increased to PKR 2.8bn up from PKR 0.2bn last year same period.

Exhibit: Bank Al- Habib Limited (BAHL) Financial highlights

| Period end (Dec) - PKRbn | 3Q'19 | 2Q'19 | 1Q'19 | 9m' 19 | 9m' 18 | 2018 | 4Q'18 | 3Q'18 | 2Q'18 | 1Q'18 | 2017 | 4Q'17 | 3Q'17 | 2Q'17 | 1Q'17 | 2016 |
|--------------------------|-------|-------|-------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Interest Income | 10.5 | 9.7 | 9.8 | 30.0 | 22.5 | 30.9 | 8.4 | 7.6 | 7.9 | 7.0 | 25.9 | 6.7 | 6.5 | 6.5 | 6.2 | 24.7 |
| NII Growth YoY | 38% | 23% | 40% | 33% | 17% | 19% | 25% | 18% | 21% | 13% | 5% | 12% | 9% | 0% | -1% | -1% |
| Fee Income | 1.3 | 1.5 | 1.4 | 4.2 | 3.0 | 4.1 | 1.1 | 1.0 | 1.1 | 0.9 | 3.2 | 0.8 | 0.8 | 8.0 | 0.8 | 2.5 |
| Non-Interest Income | 2.1 | 2.5 | 1.9 | 6.4 | 5.1 | 7.1 | 2.1 | 1.8 | 1.8 | 1.5 | 8.1 | 1.6 | 1.7 | 2.9 | 2.0 | 5.1 |
| NFI Growth YoY | 16% | 36% | 25% | 26% | -23% | -12% | 29% | 4% | -37% | -25% | 61% | -7% | 78% | 149% | 65% | 12% |
| Total Revenue | 12.6 | 12.1 | 11.7 | 36.4 | 27.6 | 38.0 | 10.4 | 9.4 | 9.7 | 8.5 | 34.0 | 8.3 | 8.2 | 9.4 | 8.2 | 29.7 |
| Non-II / Total Revenue | 16% | 20% | 16% | 18% | 18% | 19% | 20% | 19% | 19% | 18% | 24% | 19% | 21% | 31% | 24% | 17% |
| Total Revenue Growth YoY | 34% | 25% | 37% | 32% | 7% | 12% | 26% | 15% | 3% | 4% | 15% | 8% | 19% | 23% | 10% | 1% |
| Admin | 7.4 | 6.5 | 6.4 | 20.3 | 17.3 | 23.2 | 5.9 | 6.2 | 5.8 | 5.4 | 19.8 | 5.0 | 5.2 | 4.9 | 4.8 | 17.7 |
| Operating Expenses | 7.6 | 6.7 | 6.4 | 20.7 | 17.5 | 23.5 | 6.0 | 6.3 | 5.8 | 5.4 | 20.1 | 5.1 | 5.3 | 5.0 | 4.8 | 17.2 |
| OPEX Growth YoY | 21% | 15% | 19% | 19% | 16% | 17% | 17% | 19% | 15% | 14% | 17% | 35% | 20% | 12% | 5% | 14% |
| Cost-To-Income Ratio | 60% | 55% | 55% | 57% | 63% | 62% | 58% | 67% | 60% | 63% | 59% | 62% | 64% | 53% | 58% | 58% |
| PPOP | 5.0 | 5.4 | 5.3 | 15.7 | 10.1 | 14.5 | 4.4 | 3.1 | 3.9 | 3.1 | 13.9 | 3.2 | 2.9 | 4.4 | 3.5 | 12.5 |
| PPOP Growth YoY | 60% | 39% | 69% | 55% | -6% | 4% | 39% | 7% | -12% | -9% | 11% | -19% | 17% | 38% | 18% | -12% |
| Provisioning Charge | 0.6 | 1.3 | 8.0 | 2.8 | 0.2 | (0.2) | (0.4) | 0.3 | 0.2 | (0.3) | (0.0) | (0.3) | 0.0 | 0.3 | (0.2) | (0.6) |
| EO/one-offs | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Pre-Tax Profits | 4.3 | 4.1 | 4.4 | 12.9 | 9.9 | 14.8 | 4.9 | 2.8 | 3.7 | 3.4 | 14.0 | 3.5 | 2.9 | 4.1 | 3.7 | 13.2 |
| Taxation | 1.8 | 1.7 | 2.4 | 5.9 | 4.0 | 5.8 | 1.8 | 1.1 | 1.6 | 1.3 | 5.4 | 1.3 | 1.0 | 1.8 | 1.3 | 5.0 |
| Effective Tax Rate | 41% | 42% | 54% | 46% | 41% | 40% | 38% | 40% | 43% | 39% | 39% | 36% | 36% | 44% | 36% | 38% |
| Profit After Tax | 2.6 | 2.4 | 2.1 | 7.0 | 5.9 | 8.9 | 3.0 | 1.7 | 2.1 | 2.1 | 8.6 | 2.2 | 1.8 | 2.3 | 2.4 | 8.1 |
| PAT Growth YoY | 50% | 13% | -1% | 19% | -9% | 4% | 38% | -8% | -6% | -11% | 6% | -22% | 21% | 80% | -7% | 10% |
| EPS | 2.30 | 2.15 | 1.85 | 6.30 | 5.31 | 8.05 | 2.73 | 1.53 | 1.90 | 1.88 | 7.74 | 1.98 | 1.66 | 2.03 | 2.12 | 7.31 |
| DPS | - | - | - | - | - | 2.50 | 2.50 | - | - | - | 3.00 | 3.00 | - | - | - | 3.50 |
| BVPS | 48.8 | 46.5 | 44.5 | 48.8 | 41.7 | 44.6 | 44.6 | 42.9 | 41.7 | 40.2 | 41.3 | 41.3 | 39.9 | 38.8 | 36.4 | 38.3 |
| Interest Earned | 28.7 | 23.5 | 21.5 | 73.7 | 42.8 | 60.7 | 17.9 | 15.5 | 14.2 | 13.2 | 50.3 | 13.1 | 12.6 | 12.5 | 12.1 | 47.8 |
| Interest Expense | 18.2 | 13.9 | 11.7 | 43.7 | 20.3 | 29.8 | 9.5 | 7.9 | 6.3 | 6.2 | 24.4 | 6.4 | 6.1 | 6.0 | 5.9 | 23.1 |
| Interest Earned growth | 86% | 66% | 63% | 72% | 74% | 21% | 37% | 23% | 13% | 9% | 5% | 14% | 10% | -1% | 0% | -5% |
| Interest Expense growth | 131% | 120% | 89% | 115% | 71% | 22% | 49% | 29% | 5% | 4% | 5% | 15% | 10% | -3% | 0% | -9% |

Analyst Saad Khan

Saad.khan@igi.com.pk

Tel: (+92-21) 111-234-234 Ext: 810



