Wednesday, 15 February 2017



Cement

FCCL: Earnings down by 59%YoY to PKR 0.50/share in 2QFY17

- Profitability for Fauji Cement Company Ltd (FCCL) plunged by 59%YoY to PKR 694mn (EPS PKR 0.50) in 2QFY17, taking profitability for 1HFY17 to PKR 1.30bn (EPS PKR 0.94), down by 53%YoY.
- The company didn't announce any interim cash dividend against our expectation.
- Revenue increased marginally by +4%YoY to PKR 5.80bn in 2QFY17, taking 1HFY17 revenue to PKR 10.19bn on the back of +15%YoY/-67%YoY growth anticipated in domestic/export dispatches.
- Gross margin plummeted by 25%YoY/0.8%QoQ in 2QFY17 due to high cost of clinker procurement and rebounding coal & FO prices.
- Other income contracted by 51%YoY to PKR 32mn while other expenses declined by 56%YoY to PKR 76mn in 2QFY17.

Recommendation

We maintain our 'HOLD' call on the scrip with Dec-17 TP of PKR 51/share, offering upside of +9% from last closing. FCCL is currently trading at FY17E P/E of 16x.

Exhibit:

FCCL Financial Highlights

	2QFY17	2QFY16	YoY	1HFY17	1HFY16	YoY
Income Statement						
Revenue	5,796	5,569	4%	10,187	9,950	2%
Gross Profit	1,271	2,699	-53%	2,318	4,577	-49%
Sell & Admin	131	138	-5%	243	245	-1%
Fin cost	72	122	-41%	149	320	-53%
PBT	1,025	2,331	-56%	1,856	3,861	-52%
Net profit	694	1,674	-59%	1,303	2,777	-53%
EPS	0.50	1.21		0.94	2.01	
Key Ratios						
Gross Margin	22%	48%		23%	46%	
Net Margin	12%	30%		13%	28%	
Effective Tax Rate	32%	28%		30%	28%	

Source: IGI Research, Company Financials

Analyst

Jawad Ameer Ali iawad.ameer@igi.com.pk

Tel: (+92-21) 111-234-234 Ext.: 816







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Time Horizon: Dec - 2017

Valuation Methodology: The analyst(s) has used following valuation methodology to arrive at the target price of the said security (ies):

DCF (Discounted Cash Flow)

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IGI Finex Securities Limited

Research Analyst(s)

Research Identity Number: BRP009
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Contact Details

Research Team

Saad Khan	Deputy Head of Research	Tel: (+92-21) 111-234-234 Ext.: 810	saad.khan@igi.com.pk
Abdullah Farhan	Research Analyst	Tel: (+92-21) 111-234-234 Ext.: 912	abdullah.farhan@igi.com.pk
Yawar Saeed	Research Analyst	Tel: (+92-21) 111-234-234 Ext.: 973	yawar.saeed@igi.com.pk
Anjali Kukreja	Research Analyst	Tel: (+92-21) 111-234-234 Ext.: 957	anjali.kukreja@igi.com.pk
Jawad Ameer Ali	Research Analyst	Tel: (+92-21) 111-234-234 Ext.: 816	jawad.ameer@igi.com.pk
Umesh Solanki	Database Manager	Tel: (+92-21) 111-234-234 Ext.: 966	umesh.solanki@igi.com.pk

Equity Sales

Faisal Jawed Khan	Head of Equities	Tel: (+92-21) 35301779	faisal.jawed@igi.com.pk
Zaeem Haider Khan	Regional Head (North)	Tel: (+92-42) 35777863-70	zaeem.haider@igi.com.pk
Muhammad Naveed	Branch Manager (Islamabad)	Tel: (+92-51) 2604861-2	muhammad.naveed@igi.com.pk
Gul Hussain	Branch Manager (Faisalabad)	Tel: (+92-41) 2540843-45	gul.hussain@igi.com.pk
Asif Saleem	Branch Manager (RY Khan)	Tel: (+92-68) 5871652-6	asif.saleem@igi.com.pk
Mehtab Ali	Branch Manager (Multan)	Tel: (+92-61) 4512003	mahtab.ali@igi.com.pk
Zeeshan Kayani	Branch Manager (Abbotabad)	Tel: (92-992) 408243-44	zeeshan.kayani@igi.com.pk

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited |
Corporate member of Pakistan Mercantile Exchange Limited

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780 Website: w w w .igisecurities.com.pk

Stock Exchange Office

Room # 719, 7th Floor, KSE Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2, Fax: (+92-21) 32429607

5-F.C.C. Ground Floor, Syed Maratib Ali Road,	Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza,		
5-F.C.C. Ground Floor, Syed Maratib All Road,	iviezzanine Floor, Office 5, 6 & 7, Kashifili Plaza,		
Gulberg II, Lahore	Block- B, Jinnah Avenue, Blue Area, Islamabad		
Tel: (+92-42) 35777863-70, 35876075-76	Tel: (+92-51) 2604861-2, 2604864, 2273439		
Fax: (+92-42) 35763542	Fax: (+92-51) 2273861		
Faisalabad Office	Rahim Yar Khan Office		
Room #: 515-516, 5th Floor, State Life	Plot # 12, Basement of Khalid Market,		
Building, 2- Liaqat Road, Faisalabad	Model Town, Town Hall Road, Rahim Yar Khan		
Tel: (+92-41) 2540843-45	Tel: (+92-68) 5871653-6, 5871652		
Fax: (+92-41) 2540815	Fax: (+92-68) 5871651		
Multan Office	Abbottabad Office		
Mezzanine Floor, Abdali Tower	Ground Floor, Al Fatah ShonninigCenter, Opp. Radio		

Islamabad Office

Mezzanine Floor, Abdali Tower, Abdali Road, Multan Phone: (92-992) 408243 - 44

Lahore Office

Ground Floor, Al Fatah ShoppinigCenter , Opp. Radio Station, MansehraRoad, Abbottabad Phone: (+92-99) 2408243 - 44



www.jamapunji.pk

