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Oil & Gas – Exploration Companies

POL: Higher production and oil prices lift earnings by +9%YoY to PKR 10.71/share

- Pakistan Oilfields Limited (POL) announced financial results for 1QFY18 with earnings clocking in at PKR 2.5bn (EPS PKR 10.71) up by +9%YoY as compared to PKR 2.3bn (EPS PKR 9.80) last year. This increase in earnings is likely to be attributable to a) higher oil prices, b) increase oil and gas production from Tal block and, c) lower operating costs.
- Revenues increased by +26%YoY to PKR 7.2bn as compared to PKR 5.7bn in the same period last year, likely on the back of a) + +17%YoY increase in oil prices and, b) +11%/+10%/+11%YoY rise in oil/gas/LPG production.
- Operating cost declined by 3%YoY to PKR 1.9bn during 1QFY18 as compared to PKR 2.0bn recorded in the corresponding period last year.
- Exploration cost increased by +4.2xYoY to PKR 0.3bn during 1QFY18, likely owing to higher prospecting expense.
- Other income declined by +65%YoY to PKR 0.3bn during 1QFY18 compared to PKR 0.7bn in the corresponding period last year likely on the back of exchange losses incurred during the period.
- Effective tax rate stood at 19.8% in 4QFY17 as compared to a 29.5% last year. However, during FY17 growth in earnings was diluted by increase in effective tax by 3.5ppts to stand at 22.0%.

Exhibit:

POL Financial Highlights

PKRmn	1QFY18	1QFY17	YoY	4QFY17	QoQ
Net Sales	7,241	5,724	26%	6,865	5%
Operating Costs	1,973	2,025	-3%	2,021	-2%
Royalty	662	498	33%	602	10%
Amortization of D&D Cost	512	561	-9%	241	113%
Gross Profit	4,023	2,579	56%	3,929	2%
Exploration Costs	272	64	322%	1,032	-74%
Administration Expenses	38	38	1%	6	489%
Finance Cost	188	195	-3%	162	17%
Other Income	249	717	-65%	213	17%
PBT	3,528	2,827	25%	2,759	28%
PAT	2,534	2,317	9%	2,213	15%
EPS (PKR)	10.71	9.80		9.35	
DPS (PKR)	-	-		25.00	

 ${\it Source: IGI Research \ and \ Company \ Financials}$

No of Shares: 236.55mn

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