Tuesday, 20 October 2020



Oil & Gas - Marketing Companies

Attock Petroleum Limited (APL)

Higher margins on MS/HSD and hefty inventory gains lift 1QFY21 EPS to PKR 14.92

- Attock Petroleum Limited (APL) announced financial results for 1QFY21 with earnings of PKR 1.49bn (EPS: PKR 14.92), up by +21% YoY, compared to earnings of PKR 1.23bn (EPS: PKR 12.31) in the same period last year. On a sequential basis earnings are up substantially by +10.8xQoQ.
- We attribute this growth in earnings during 1QFY21 to likely inventory gains and +47% YoY incline in FO sales whereas total remained flat during the quarter.
- Net Revenue dropped by 24% YoY to PKR 45.12bn during 1QFY21, likely on the back of drop in domestic MS, FO and HSD prices and drop in MS and HSD sales.
- Gross profit clocked in at PKR 3.06bn during 1QFY21 as against gross profit of PKR 2.10bn in similar period last year likely on the back of hefty inventory gains, higher margins on MS/HSD and +47% YoY rise in FO volumes despite 27%/13% YoY drop in MS and HSD sales.
- Operating expense augmented by +55% YoY to PKR 0.86bn during 1QFY21 as against PKR 0.56bn in similar period last year.
- The Company also booked impairment loss on financial asset on account of changes in IFRS 9 to the tune of PKR 81mn for 1QFY21 compared to PKR 74mn during 1QFY20 (4QFY20: PKR 177mn).
- Effective tax rate stood at 30.3% during 1QFY21 as against 30.2% (4QFY20: 45.7%) booked in the same period last year.

Exhibit: Financial Highlights					
PKRmn	1QFY21	1QFY20	YoY	4QFY20	QoQ
Net Sales	45,115	59,208	-24%	34,761	30%
Gross Profit	3,060	2,100	46%	955	3.2x
Operating Expense	864	558	55%	882	-2%
Other Charges	158	99	59%	13	12.5x
Net Impairment loss on financial assets	81	74	10%	177	-54%
Other Op. Income	211	293	-28%	207	2%
EBIT	2,327	1,762	32%	103	22.6x
Finance Cost	(31)	226	n/m	80	n/m
Profit Before Taxation	2,133	1,755	22%	254	8.4x
Taxation	647	529	22%	116	5.6x
Profit After Taxation	1,485	1,225	21%	138	10.8x
EPS (PKR)	14.92	12.31		1.38	
DPS (PKR)	-	-		4.00	
Source: IGI Research, Company Financials	No of Shares: 99.53mn				

Analyst Abdullah Farhan

abdullah.farhan@igi.com.pk

Tel: (+92-21) 111-234-234 Ext.: 912





Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. The subject Company (ies) is a client of the IGI Finex Securities Limited and IGI Finex Securities offers brokerage services to subject company (ies) on a regular basis, in line with industry practice. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation	Rating System	
Buy	If target price on aforementioned security(ies) is more than 10%, from its last closing price(s)	
Hold	If target price on aforementioned security(ies) is in between -10% and 10%, from its last closing price(s)	
Sell	If target price on aforementioned security(ies) is less than -10%, from its last closing price(s)	

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share.

IGI Finex Securities Limited

Research Identity Number

Research Identity Number: BRP009 © Copyright 2020 IGI Finex Securities Limited







Contact Details

Research Team

Saad Khan Head of Research saad.khan@igi.com.pk Tel: (+92-21) 111-234-234 Ext: 810 Abdullah Farhan Senior Analyst Tel: (+92-21) 111-234-234 Ext: 912 abdullah.farhan@igi.com.pk Muhammad Saad Research Analyst Tel: (+92-21) 111-234-234 Ext: 816 muhammad.saad@igi.com.pk Shumail Rauf Research Analyst Tel: (+92-21) 111-234-234 Ext: 957 shumail.rauf@igi.com.pk **Bharat Kishore Database Officer** Tel: (+92-21) 111-234-234 Ext: 974 bharat.kishore@igi.com.pk

Equity Sales

Faisal Jawed Khan Head of Equities Tel: (+92-21) 35301779 faisal.jawed@igi.com.pk Zaeem Haider Khan Regional Head (North) Tel: (+92-42) 38303559-68 zaeem.haider@igi.com.pk Muhammad Naveed Tel: (+92-51) 2604861-62 Regional Manager (Islamabad & Upper North) muhammad.naveed@igi.com.pk Irfan Ali Regional Manager (Faisalabad) Tel: (+92-41) 2540843-45 irfan.ali@igi.com.pk Asif Saleem asif.saleem@igi.com.pk Branch Manager (RY Khan) Tel: (+92-68) 5871652-56 Mehtab Ali Branch Manager (Multan) Tel: (+92-61) 4512003 mahtab.ali@igi.com.pk

Tel: (92-61) 4512003, 4571183

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234

Fax: (+92-21) 35309169, 35301780 Website: www.igisecurities.com.pk

Stock Exchange Office

Room # 134, 3rd Floor, Stock Exchange Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2

Fax: (+92-21) 32429607

Lahore Office	Islamabad Office		
Shop # G-009, Ground Floor,	Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza,		
Packages Mall	Block- B, Jinnah Avenue, Blue Area		
Tel: (+92-42) 38303560-69	Tel: (+92-51) 2604861-2, 2604864, 2273439		
Fax: (+92-42) 38303559	Fax: (+92-51) 2273861		
Faisalabad Office	Rahim Yar Khan Office		
Room #: 515-516, 5th Floor, State Life	Plot # 12, Basement of Khalid Market,		
Building, 2- Liaqat Road	Model Town, Town Hall Road		
Tel: (+92-41) 2540843-45	Tel: (+92-68) 5871652-3		
Fax: (+92-41) 2540815	Fax: (+92-68) 5871651		
Multan Office			
Mezzanine Floor, Abdali Tower,			
Abdali Road			

IGI Finex Securities Limited Research Analyst(s)

Research Identity Number: BRP009 © Copyright 2020 IGI Finex Securities Limited



