

# Investor Kit

Friday, 07 July 2017

## Top News

The oil industry has sought 1-2 years for upgradation of oil tankers fleet to ensure all vehicles meet required regulatory standards and shifting oil movement to pipelines instead of roads in 3-4 years to eliminate risk factors. <https://www.dawn.com/news/1343666/oil-industry-seeks-time-for-compliance>

Finance Minister Ishaq Dar said Thursday that a thorough and transparent investigation would be conducted into the dollar price hike matter, which he said was result of a miscommunication and misunderstanding among some individuals and institutions.

<https://www.thenews.com.pk/latest/214812-Finance-Minister-says-miscommunication-caused-Dollar-price-hike>

Stable political situation important for reforms, development, Zhang for continuing ongoing reforms to consolidate economic gains. Asian Development Bank (ADB) Vice President Wencai Zhang on Thursday said that the bank would release almost two billion dollars loan to Pakistan during ongoing financial year 2017-18.

<http://nation.com.pk/business/07-Jul-2017/adb-to-release-almost-2b-in-fy2017-18>

The State Bank of Pakistan (SBP) on Thursday issued guidelines for the conversion of existing conventional banks into full-fledged Islamic banks to augment industry's support, a circular said.

<https://www.thenews.com.pk/print/214847-SBP-issues-guidelines-for-conversion-into-Islamic-banks>

## Upcoming Events/BoD meetings

Company	Date	Time	Place	Agenda
Unilever Pak. Foods Lt	24-Aug	2:30	KHI	2QCY17

## PSX Data

	KSE30	KSE100	KSE ALL
Close (Curr.)	23,265	44,823	31,465
Close (Prev.)	23,625	45,413	31,795
Chg	(360)	(590)	(330)
% Chg	-1.5%	-1.3%	-1.0%
CYTD	-10.0%	-6.2%	-4.2%
FYTD	7.4%	18.6%	24.3%
Volume (mn)		73	147
Value Trade (PKRmn)		6,609	8,397
Market Cap (USDbn)		73.6	87.8

## Vol Leaders

Script	Price	Chg	Vol
TRG	34.4	(1.8)	18.0
ASL	18.9	0.2	7.9
EPCL	33.4	(1.1)	6.5
ISL	114.9	(0.0)	6.3
PIBTL	24.2	(0.2)	5.6

## Top Gainers

Script	Price	Chg	Chg %
ABOT	912.0	29.0	3.3%
IBFL	69.4	1.5	2.3%
NESTLE	10,400.0	200.0	2.0%
PKGS	694.0	9.0	1.3%
ACPL	280.5	2.5	0.9%

## Top Losers

Script	Price	Chg	Chg %
PAEL	95.8	(5.0)	-5.0%
TRG	34.4	(1.8)	-5.0%
PIOC	122.9	(6.4)	-4.9%
NRL	629.2	(32.6)	-4.9%
SNGP	137.7	(6.8)	-4.7%

## Settled

Script	Price	Vol	Settled
TRG	34.4	7.5	30.1%
ASL	18.9	2.9	37.3%
ISL	114.9	1.4	19.7%
EPCL	33.4	2.1	32.8%
BOP	11.2	1.7	28.6%

## Regional

Exchange	Index	Chg %	CYTD
BSE Sensex 30	31,369	0.4%	17.8%
SHANGHAI SE	3,212	0.2%	3.5%
HangSeng	25,465	-0.2%	15.7%
PSEI	7,888	0.5%	15.3%
Taiwan Taiex	10,368	-0.4%	12.0%
Vietnam Index	783	0.6%	17.7%
Thai Stock Exh	1,570	-0.3%	1.7%
Jakarta Stock Exh	5,850	0.4%	10.4%
Korea Stock Exh	2,388	0.0%	17.8%

## Market Multiples

Exchange	P/E	P/B	DY
KSE100	9.22	1.74	5.8
SHANGHAI SE	14.07	1.74	2.0
HangSeng	12.28	1.28	3.4
PSEI	19.11	2.44	1.6
Taiwan Taiex	14.71	1.72	3.8
Vietnam Index	15.46	2.32	2.3
BSE Sensex 30	19.19	2.98	1.5

## Portfolio

	Buy	Sell	Net
FIPI			USDmn
6-Jul-17	14.0	(11.8)	2.17
MTD	58.4	(63.4)	(4.9)
CYTD	3,101.3	(3,438.1)	(336.9)
Foreign Ind.	0.0	(0.0)	(0.00)
Foreign Corp.	11.4	(9.0)	2.4
Overseas Pak	2.5	(2.8)	(0.26)

## LIPI

	Buy	Sell	Net
Individuals	69.83	(69.55)	0.28
Companies	5.90	(5.13)	0.78
Banks/DFIs	3.19	(1.56)	1.62
NBFC	0.1	(0.2)	(0.11)
Mutual Fund	6.1	(7.5)	(1.47)
Other Org.	1.0	(0.7)	0.24
Broker Prop. Tr.	15.0	(19.2)	(4.20)
Insur. Comp.	4.0	(3.3)	0.69

## Future

Script	Price	Chg	Vol
TRG-JUL	34.5	(1.8)	15.1
ISL-JUL	115.1	(0.2)	7.4
PAEL-JUL	96.3	(5.1)	3.7
BOP-JUL	11.2	(0.0)	1.2
ATRL-JUL	346.2	(11.0)	1.1

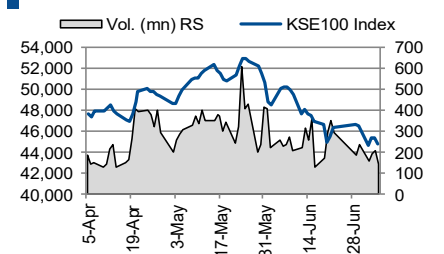
## Fixed Income

PIBs	03-yr	05-yr	10-yr
Last	6.49%	7.06%	8.17%
Previous	6.49%	7.05%	8.17%
Change (bps)	-	1.00	-
KIBOR	03-m	06-m	12-m
Last	6.15%	6.16%	6.47%
Previous	6.13%	6.14%	6.44%
Change (bps)	2.00	2.00	3.00
USDPKR	Buy	Sell	
Open Market		107.40	107.70
Inter bank		104.79	104.98

## Commodities

Local	Current	Previous	Chg %
Cement(bag)	554.0	553.0	0.18%
Urea (bag)	1,318.0	1,322.0	-0.30%
FO (MT)	44,088.0	45,910.8	-3.97%
Cotton	6,185.0	6,185.0	0.00%
International	Current	Previous	Chg %
WTI(bbl)	44.97	45.52	-1.21%
Brent (bbl)	47.54	48.11	-1.18%
Arab Light	47.92	47.40	1.10%
Coal(USD)	83.75	79.50	5.35%
Gold(Oz)	1,221.16	1,225.22	-0.33%

## KSE100 - 3M Performance



## IGI Research

research@igi.com.pk

UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234

IGI Finex Securities Limited

## Contact Details

### Research Team

Saad Khan	Head of Research	Tel: (+92-21) 111-234-234 Ext: 810	saad.khan@igi.com.pk
Abdullah Farhan	Senior Analyst	Tel: (+92-21) 111-234-234 Ext: 912	abdullah.farhan@igi.com.pk
Syed Daniyal Adil	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 973	daniyal.adil@igi.com.pk
Tanweer Kabeer	Research/Fund Select	Tel: (+92-21) 111-234-234 Ext: 966	tanweer.kabeer@igi.com.pk
Umesh Solanki	Database Manager	Tel: (+92-21) 111-234-234 Ext: 974	umesh.solanki@igi.com.pk

### Equity Sales

Faisal Jawed Khan	Head of Equities	Tel: (+92-21) 35301779	faisal.jawed@igi.com.pk
Zaeem Haider Khan	Regional Head (North)	Tel: (+92-42) 35777863-70	zaeem.haider@igi.com.pk
Muhammad Naveed	Regional Manager (Islamabad & Upper North)	Tel: (+92-51) 2604861-62	muhammad.naveed@igi.com.pk
Ejaz Rana	Regional Manager (Faisalabad)	Tel: (+92-41) 2540843-45	ejaz.rana@igi.com.pk
Gul Hussain	Branch Manager (Faisalabad)	Tel: (+92-41) 2540843-45	gul.hussain@igi.com.pk
Asif Saleem	Branch Manager (RY Khan)	Tel: (+92-68) 5871652-56	asif.saleem@igi.com.pk
Mehtab Ali	Branch Manager (Multan)	Tel: (+92-61) 4512003	mehtab.ali@igi.com.pk
Zeeshan Kayani	Branch Manager (Abbottabad)	Tel: (+92-992) 408243-44	zeeshan.kayani@igi.com.pk
Ihsan Mohammad	Branch Manager (Peshawar)	Tel: (92-91) 5253035	ihsan.mohammad@igi.com.pk

### IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of  
Pakistan Stock Exchange Limited |  
Corporate member of Pakistan Mercantile Exchange Limited

#### Head Office

Suite No 701-713, 7th Floor, The Forum, G-20,  
Khayaban-e-Jami Block-09, Clifton, Karachi-75600  
UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234  
Fax: (+92-21) 35309169, 35301780  
Website: www.igisecurities.com.pk

#### Stock Exchange Office

Room # 719, 7th Floor, PSX Building, Stock Exchange Road, Karachi.  
Tel: (+92-21) 32429613-4, 32462651-2, Fax: (+92-21) 32429607

#### Lahore Office

5-F.C.C. Ground Floor, Syed Maratib Ali Road,  
Gulberg II, Lahore  
Tel: (+92-42) 35777863-70, 35876075-76  
Fax: (+92-42) 35763542

#### Faisalabad Office

Room #: 515-516, 5th Floor, State Life  
Building, 2- Liaqat Road, Faisalabad  
Tel: (+92-41) 2540843-45  
Fax: (+92-41) 2540815

#### Multan Office

Mezzanine Floor, Abdali Tower,  
Abdali Road, Multan  
Phone: (92-992) 408243 - 44

#### Peshawar Office

2nd Floor, The Mall Tower,  
35 The Mall Peshawar Cantt.  
Phone: (92-91) 5253035, 5278448

#### Islamabad Office

Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza,  
Block- B, Jinnah Avenue, Blue Area, Islamabad  
Tel: (+92-51) 2604861-2, 2604864, 2273439  
Fax: (+92-51) 2273861

#### Rahim Yar Khan Office

Plot # 12, Basement of Khalid Market,  
Model Town, Town Hall Road, Rahim Yar Khan  
Tel: (+92-68) 5871653-6, 5871652  
Fax: (+92-68) 5871651

#### Abbottabad Office

Ground Floor, Al Fatah Shopping Center, Opp. Rad  
Station, Mansehra Road, Abbottabad  
Phone: (+92-99) 2408243 - 44