

# Investor Kit

Thursday, 12 July 2018

## Top News

Pakistan Peoples Party (PPP) Co-Chairman Asif Ali Zardari has decided to appear before Supreme Court in money-laundering case today (Thursday), sources said, according to Aaj News. According to sources, Asif Ali Zardari decided to appear before apex court after consultation with his legal team.

<https://fp.brecorder.com/2018/07/20180712390017/>

Director General Federal Investigation Agency (FIA), Bashir Memon Wednesday informed the Supreme Court that 4,221 Pakistanis have bank accounts and assets in the United Arab Emirates (UAE). This was revealed when Chief Justice Mian Saqib Nisar, who was heading a two-judge bench, remarked, "FIA should inform us how many Pakistanis have assets and accounts in the UAE."

<https://fp.brecorder.com/2018/07/20180712389965/>

Suspected bank transactions: Zardari says will answer all questions after July 25.

<https://fp.brecorder.com/2018/07/20180712389963/>

The Opec cartel on Wednesday warned that global trade tensions could have a negative impact on the oil market by pushing down demand for crude. In its monthly report, the Organization of the Petroleum Exporting Countries said buoyant world trade in 2017 and 2018 had helped impulse economic growth, and therefore demand for crude.

<https://fp.brecorder.com/2018/07/20180712389979/>

Pakistan auto sales including Light Commercial Vehicles (LCVs) vans and jeeps have witnessed 20 percent growth YoY, following supportive macroeconomic environment and upcoming general elections 2018.

<https://fp.brecorder.com/2018/07/20180712390058/>

## Upcoming Events/BoD meetings

Company	Date	Time	Place	Agenda
Pak. Telecom. Co. Ltd.	18-Jul	2:25	EGYPT	2QCY18
Pak. Tobacco Co. Ltd.	23-Jul	2:00	ISL	2QCY18
Exide Pakistan Limited	30-Jul	11:30	KHI	1QFY19
Pak. Int. Cont. Ter. Ltd.	20-Aug	11:00	KHI	2QCY18
Unilever Pak. Foods Lt	20-Aug	2:30	KHI	2QCY18
Kot Addu Power Co.	29-Aug	10:00	LHR	FY18

## IGI Research

research@igi.com.pk

UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234

IGI Finex Securities Limited

## PSX Data

	KSE30	KSE100	KSE ALL
Close (Curr.)	19,494	39,587	28,967
Close (Prev.)	19,418	39,453	28,947
Chg	76	134	20
% Chg	0.4%	0.3%	0.1%
CYTD	-3.6%	-2.2%	-2.7%
FYTD	-5.2%	-5.5%	-5.3%
Volume (mn)		72	128
Value Trade (PKRmn)		4,648	5,984
Market Cap (USDbn)		57.6	68.1

## Vol Leaders

Scrip	Price	Chg	Vol
FFL	31.5	(1.7)	8.2
PAEL	32.9	(0.3)	6.7
BOP	11.5	0.3	5.3
TRG	26.0	(0.8)	5.3
FCCL	21.0	(0.2)	5.2

## Top Gainers

Scrip	Price	Chg	Chg %
HUMNL	7.5	0.5	7.1%
SHEL	315.3	15.0	5.0%
PKGS	477.9	22.5	4.9%
BAFL	52.7	2.3	4.5%
FABL	27.3	1.2	4.5%

## Top Losers

Scrip	Price	Chg	Chg %
JDWS	294.6	(15.4)	-5.0%
NESTLE	10,400.0	(540.8)	-4.9%
PMPK	2,680.5	(138.0)	-4.9%
SHFA	246.1	(8.9)	-3.5%
EFUG	128.5	(4.5)	-3.4%

## Settled

Scrip	Price	Vol	Settled
BOP	11.5	3.7	27.9%
FFL	31.5	3.4	41.7%
TRG	26.0	1.8	25.0%
PAEL	32.9	2.6	35.3%
FCCL	21.0	1.9	33.0%

## Regional

Exchange	Index	Chg %	CYTD
BSE Sensex 30	36,266	0.1%	6.5%
SHANGHAI SE	2,778	-1.8%	-16.0%
HangSeng	28,312	-1.3%	-5.4%
PSEI	7,334	1.4%	-14.3%
Taiwan Taiex	10,677	-0.7%	0.3%
Vietnam Index	893	-2.0%	-9.3%
Thai Stock Exh	1,637	-0.4%	-6.7%
Jakarta Stock Exh	5,893	0.2%	-7.3%
Korea Stock Exh	2,281	-0.6%	-7.6%

## Market Multiples

Exchange	P/E	P/B	DY
KSE100	8.21	1.44	6.5
SHANGHAI SE	11.07	1.48	2.7
HangSeng	11.27	1.26	3.6
PSEI	16.81	2.06	1.8
Taiwan Taiex	13.67	1.65	4.2
Vietnam Index	15.83	2.43	1.7
BSE Sensex 30	18.93	3.01	1.6

## Portfolio

	Buy	Sell	Net
<b>FIPI</b>			<b>USDmn</b>
11-Jul-18	5.6	(12.1)	(6.50)
MTD	32.1	(58.6)	(26.50)
CYTD	1,207.5	(1,367.3)	(159.89)
Foreign Ind.	0.0	(0.0)	0.00
Foreign Corp.	4.0	(10.8)	(6.73)
Overseas Pak	1.6	(1.4)	0.23

## LIPI

	Buy	Sell	Net
<b>LIPI</b>			<b>USDmn</b>
Individuals	39.7	(38.9)	0.80
Companies	1.6	(0.6)	0.98
Banks/DFIs	2.1	(2.3)	(0.17)
NBFC	0.0	(0.2)	(0.21)
Mutual Fund	2.6	(3.5)	(0.93)
Other Org.	1.6	(0.3)	1.34
Broker Prop. Tr.	11.3	(10.9)	0.38
Insur. Comp.	4.4	(0.1)	4.31

## Future

Scrip	Price	Chg	Vol
TRG-JUL	26.2	(0.8)	12.3
PAEL-JUL	33.1	(0.2)	5.3
DGKC-JUL	98.7	(3.0)	3.5
EPCL-JUL	27.9	(0.2)	2.4
MLCF-JUL	43.2	0.1	1.8

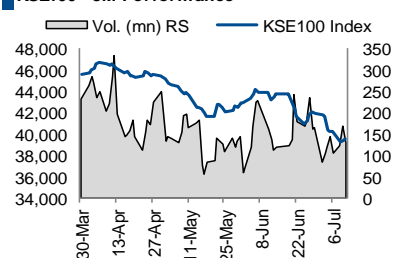
## Fixed Income

PIBs	03-yr	05-yr	10-yr
Last	6.92%	7.04%	7.53%
Previous	6.92%	7.03%	7.53%
Change (bps)	-	1.00	-
<b>KIBOR</b>	<b>03-m</b>	<b>06-m</b>	<b>12-m</b>
Last	6.96%	7.06%	7.56%
Previous	6.96%	7.06%	7.57%
Change (bps)	-	-	(1.00)
<b>USDPKR</b>	<b>Buy</b>	<b>Sell</b>	
Open Market	121.46	121.65	
Inter bank	121.40	121.60	

## Commodities

Local	Current	Previous	Chg %
Cement(bag)	563.0	560.0	0.54%
Urea (bag)	1,604.0	1,583.0	1.33%
FO (MT)	76,108.5	77,788.8	-2.16%
Cotton	8,445.0	8,345.0	1.20%
<b>International</b>	<b>Current</b>	<b>Previous</b>	<b>Chg %</b>
WTI(bbl)	70.80	70.38	0.60%
Brent (bbl)	74.71	73.40	1.78%
Arab Light	76.38	78.06	-2.15%
Coal(USD)	108.00	107.00	0.93%
Gold(Oz)	1,243.86	1,241.96	0.15%

## KSE100 - 3M Performance



## Contact Details

### Research Team

Saad Khan	Head of Research	Tel: (+92-21) 111-234-234 Ext: 810	saad.khan@igi.com.pk
Abdullah Farhan	Senior Analyst	Tel: (+92-21) 111-234-234 Ext: 912	abdullah.farhan@igi.com.pk
Suleman Ashraf	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 957	suleman.ashraf@igi.com.pk
Muhammad Saad	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 816	muhammad.saad@igi.com.pk
Umesh Solanki	Database Manager	Tel: (+92-21) 111-234-234 Ext: 974	umesh.solanki@igi.com.pk

### Equity Sales

Faisal Jawed Khan	Head of Equities	Tel: (+92-21) 35301779	faisal.jawed@igi.com.pk
Zaeem Haider Khan	Regional Head (North)	Tel: (+92-42) 35777863-70	zaeem.haider@igi.com.pk
Muhammad Naveed	Regional Manager (Islamabad & Upper North)	Tel: (+92-51) 2604861-62	muhammad.naveed@igi.com.pk
Irfan Ali	Regional Manager (Faisalabad)	Tel: (+92-41) 2540843-45	irfan.ali@igi.com.pk
Asif Saleem	Branch Manager (RY Khan)	Tel: (+92-68) 5871652-56	asif.saleem@igi.com.pk
Mehtab Ali	Branch Manager (Multan)	Tel: (+92-61) 4512003	mahtab.ali@igi.com.pk
Zeeshan Kayani	Branch Manager (Abbottabad)	Tel: (+92-992) 408243-44	zeeshan.kayani@igi.com.pk
Ihsan Mohammad	Branch Manager (Peshawar)	Tel: (92-91) 5253035	ihsan.mohammad@igi.com.pk

### IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of  
Pakistan Stock Exchange Limited |  
Corporate member of Pakistan Mercantile Exchange Limited

### Lahore Office

5-F.C.C. Ground Floor,  
Syed Maratib Ali Road, Gulberg II  
Tel: (+92-42) 35777863-70, 35876075-76  
Fax: (+92-42) 35763542

### Islamabad Office

Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza,  
Block- B, Jinnah Avenue, Blue Area  
Tel: (+92-51) 2604861-2, 2604864, 2273439  
Fax: (+92-51) 2273861

### Head Office

Suite No 701-713, 7th Floor, The Forum, G-20,  
Khayaban-e-Jami Block-09, Clifton, Karachi-75600  
UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234  
Fax: (+92-21) 35309169, 35301780  
Website: www.igisecurities.com.pk

### Faisalabad Office

Room #: 515-516, 5th Floor, State Life  
Building, 2- Liaqat Road  
Tel: (+92-41) 2540843-45  
Fax: (+92-41) 2540815

### Rahim Yar Khan Office

Plot # 12, Basement of Khalid Market,  
Model Town, Town Hall Road  
Tel: (+92-68) 5871653-6, 5871652  
Fax: (+92-68) 5871651

### Multan Office

Mezzanine Floor, Abdali Tower,  
Abdali Road  
Tel: (92-992) 408243 - 44

### Abbottabad Office

Ground Floor, Al Fatah Shopping Center,  
Opp. Radio Station, Mansehra Road  
Tel: (+92-99) 2408243 - 44

### Stock Exchange Office

Room # 719, 7th Floor, PSX Building,  
Stock Exchange Road, Karachi.  
Tel: (+92-21) 32429613-4, 32462651-2  
Fax: (+92-21) 32429607

### Peshawar Office

2nd Floor, The Mall Tower,  
35 The Mall Peshawar Cantt.  
Tel: (92-91) 5253035, 5278448

### Sialkot Office

Suite No. 10 & 11, 1st Floor, Soni Square,  
Mubarik Pura  
Tel: (+92-52) 3258437, 3258762