Wednesday, 20 April 2022

Company Update

Attock Petroleum Limited (APL)

Target Price: PKR 426/share; Upside: 28.4% 2022: Dividend yld: 11%, P/E: 2.9x Market Price: PKR 331.7 52 weeks: 294.8 — 331.7 Return: (3M) 9.9%, (6M) 9.8%, (12M) 12.5% Outstanding Shares: 0.1bn (FF%: 25) Market Capitalisation: PKR 29.3bn, US\$ 0.16bn

Exchange: KSE100, KSEALL,

Key Financial Highlights

PKR/ Share	2021a	2022e	2023f
EPS	69.7	115.8	72.7
DPS	27.0	35.0	40.0
BVPS	228.3	309.1	341.8
ROE%	31%	37%	21%
P/E	4.8x	2.9x	4.6x
DY	8.1%	10.6%	12.1%
P/B	1.5x	1.1x	1.0x

Relative Price performance



Analyst Abdullah Farhan Abdullah.farhan@igi.com.pk Tel: +92 21 111 234 234 Ext: 912

Saad Khan <u>Saad.khan@igi.com.pk</u> Tel: +92 21 111 234 234 Ext: 810

Part of IGI Financial Services

Oil & Gas Marketing Companies

APL: EPS to clock in at PKR 34.22 during 3QFY22, up by +2.2xy/y

Securities

- We expect Attock Petroleum Limited (APL) to report earnings of PKR 3.41bn (EPS PKR 34.22) during 3QFY22, up by +2.2xy/y, compared to profitability of PKR 1.52bn (EPS PKR 15.25) in the same period last year.
- This will bring total 9MFY22E earnings to PKR 10.02bn (EPS PKR 100.62), up by +2.7xy/y, compared to PKR 3.66bn (EPS PKR 36.81) in the similar period last year.
- We attribute growth in the earnings primarily on the back of substantial inventory gains due to increase in international oil prices amid Russia-Ukraine crisis and supply disruptions. Furthermore, upward revision in OMC margins is also likely to provide support to earnings.

Earnings to clock in at PKR 34.22/share during 3QFY22

We expect Attock Petroleum Limited (APL) to report earnings of PKR 3.41bn (EPS PKR 34.22) during 3QFY22, up by +2.2xy/y, compared to profitability of PKR 1.52bn (EPS PKR 15.25) in the same period last year. On quarterly basis, earnings are expected to decline by 19%q/q largely owing to drop in total volumes. This will bring total 9MFY22E earnings to PKR 10.02bn (EPS PKR 100.62), up by +2.7xy/y, compared to PKR 3.66bn (EPS PKR 36.81) in the similar period last year.

Hefty inventory gains to drive earnings growth

We attribute growth in the earnings primarily on the back of substantial inventory gains due to increase in international oil prices amid Russia-Ukraine crisis and supply disruptions. Furthermore, upward revision in OMC margins and higher FO prices are also likely to provide support to earnings. Total volumes increased by +25%y/y growth mainly led by +43%/+18%/+15%y/y rise in HSD/FO/MS sales. As a result, total volumes are up by +19%y/y during 9MFY22.

Exhibit: Financial Highlights

For the period 3QFY22								
PKRmn	3QFY22E	3QFY21	YoY	2QFY22	QoQ	9MFY22E	9MFY21	YoY
Net Sales	110,802	45,728	142%	81,439	36%	265,079	135,699	95%
Gross Profit	6,474	2,907	123%	7,859	-18%	19,027	7,667	148%
S&D Expense	1,619	900	80%	1,734	-7%	5,022	2,697	86%
Other Charges	351	159	121%	454	-23%	1,053	381	176%
Other Income	373	409	-9%	445	-16%	1,174	944	24%
EBIT	5,333	2,338	128%	6,610	-19%	15,608	5,680	175%
Finance Cost	(46)	(25)	81%	3	n/m	(105)	(125)	n/m
РВТ	4,866	2,157	126%	5,994	-19%	14,240	5,151	176%
Taxation	1,460	639	129%	1,773	-18%	4,225	1,487	184%
PAT	3,406	1,518	124%	4,221	-19%	10,015	3,664	173%
EPS (PKR)	34.22	15.25		42.41		100.62	36.81	
DPS (PKR)	-	-		15.00		15.00	2.50	
Source: IGI Research, Company Financials No of Shares: 99.53mr			9.53mn					





Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/ securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. The subject Company (ies) is a client of the IGI Finex Securities Limited and IGI Finex Securities offers brokerage services to Subject Company (ies) on a regular basis, in line with industry practice. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation Rating System

Buy if target price on aforementioned security (ies) is more than 10%, from its last closing price(s) Hold if target price on aforementioned security (ies) is in between -10% and 10%, from its last closing price(s) Sell if target price on aforementioned security (ies) is less than -10%, from its last closing price(s)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, **Market Cap.:** Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. **EPS:** Earnings per Share. **DPS:** Dividend per Share. **ROE:** Return on equity is the amount of net income returned as a percentage of shareholders' equity. **P/E:** Price to Earnings ratio of a company's share price to its per-share earnings. **P/B:** Price to Book ratio used to compare a stock's market value to its book value. **DY:** The dividend yield is dividend per share, divided by the price per share.

IGI Finex Securities Limited Research Analyst(s) Research Identity Number: BRP009 © Copyright 2022 IGI Finex Securities Limited

Part of IGI Financial Services





Contact Details

Equity Sales

Faisal Jawed Khan	Head of Equities	Tel: (+92-21) 35301779	faisal.jawed@igi.com.pk
Zaeem Haider Khan	Regional Head (North)	Tel: (+92-42) 38303559-68	zaeem.haider@igi.com.pk
Muhammad Naveed	Regional Manager (Islamabad & Upper North)	Tel: (+92-51) 2604861-62	muhammad.naveed@igi.com.pk
Syeda Mahrukh Hameed	Branch Manager (Lahore)	Tel: (+92-42) 38303564	mahrukh.hameed@igi.com.pk
Shakeel Ahmad	Branch Manager (Faisalabad)	Tel: (+92-41) 2540843-45	shakeel.ahmad1@igi.com.pk
Zaid Farook	Branch Manager (Stock Exchange) Karachi	Tel: (+92-21) 32462651-52	zaid.farook@igi.com.pk
Asif Saleem	Equity Sales (RY Khan)	Tel: (+92-68) 5871652-56	asif.saleem@igi.com.pk
Mehtab Ali	Equity Sales (Multan)	Tel: (+92-61) 4512003	mahtab.ali@igi.com.pk

Research Team

Saad Khan	Head of Research	Tel: (+92-21) 111-234-234 Ext: 810	saad.khan@igi.com.pk
Abdullah Farhan	Senior Analyst	Tel: (+92-21) 111-234-234 Ext: 912	abdullah.farhan@igi.com.pk
Aariz Raza	Analyst	Tel: (+92-21) 111-234-234 Ext: 810	Aariz.raza@igi.com.pk
Ajay Kumar	Analyst	Tel: (+92-21) 111-234-234 Ext: 912	ajay.kumar@igi.com.pk
Huzaifa Yaseen	Analyst	Tel: (+92-21) 111-234-234 Ext: 912	huzaifa.yaseen@igi.com.pk

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited Website: www.igisecurities.com.pk

Head Office	Lahore Office	Islamabad Office
Suite No 701-713, 7th Floor, The Forum, G-20,	Shop # G-009, Ground Floor,	Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza,
Khayaban-e-Jami Block-09, Clifton, Karachi-75600	Packages Mall	Block- B, Jinnah Avenue, Blue Area
UAN: (+92-21) 111-444-001 (+92-21) 111-234-234	Tel: (+92-42) 38303560-69	Tel: (+92-51) 2604861-2, 2604864, 2273439
Fax: (+92-21) 35309169, 35301780	Fax: (+92-42) 38303559	Fax: (+92-51) 2273861
Stock Exchange Office	Faisalabad Office	Rahim Yar Khan Office
Room # 134, 3rd Floor, Stock Exchange Building,	Room #: 515-516, 5th Floor, State Life	Plot # 12, Basement of Khalid Market,
Stock Exchange Road, Karachi.	Building, 2- Liaqat Road	Model Town, Town Hall Road
Tel: (+92-21) 32429613-4, 32462651-2	Tel: (+92-41) 2540843-45	Tel: (+92-68) 5871652-3
Fax: (+92-21) 32429607	Fax: (+92-41) 2540815	Fax: (+92-68) 5871651
	Multan Office	
	Mezzanine Floor, Abdali Tower,	
	Abdali Road	
	Tel: (92-61) 4512003, 4571183	

IGI Finex Securities Limited Research Analyst(s) Research Identity Number: BRP009 © Copyright 2022 IGI Finex Securities Limited

Part of IGI Financial Services

