

Flash Note

Thursday, February 12, 2026



Fertilizer

Engro Fertilizers Limited (EFERT)

Earnings: Engro Fertilizers Limited (EFERT) announced its 4QCY25 result. The Company reported 4QCY25 consolidated earnings of PKR 8.4bn (EPS PKR 6.3), -19%y/y lower as compared to PKR 10.3bn (EPS PKR 7.7) in the similar period last year. This brings total profitability for CY25 to PKR 22.6bn (EPS PKR 16.9), down by -20%y/y, compared to PKR 28.3bn (EPS PKR 21.2) last year.

Dividend/Payout: The Company announced a cash dividend of PKR 4.0/share along with the result taking the cumulative dividend for CY25 to PKR 15.0/share.

Operating Performance: During 4QCY25, EFERT revenues increased by +20%y/y clocking in at PKR 101.7bn mainly on the back of record-high urea offtakes which increased by +47%y/y while DAP offtakes declined by -36%y/y. Gross margins clocked in at 28% during 4QCY25 compared to 35% in the similar period last year. Finance cost also increased by +40%y/y to PKR 2.0bn during 4QCY25. Other income during 4QCY25 decreased by -18%y/y to PKR 417mn compared to PKR 511mn in the same period last year. Effective tax rate during 4QCY25 stood at 49% (3QCY25: 39%) compared to 38% in the same period last year.

Exhibit: Engro Fertilizers Limited (EFERT)								
in PKRbn								
Period end (Mar)	4Q'25	4Q'24	y/y	3Q'25	q/q	CY'25	CY'24	y/y
Net Sales	101.7	84.8	20%	54.8	86%	237.1	256.7	-8%
Cost of Sales	73.5	55.2	33%	36.9	99%	164.6	184.4	-11%
Gross Profit	28.2	29.6	-5%	17.8	58%	72.6	72.3	0%
Gross Profit margin	28%	35%		33%		31%	28%	
Selling & Dist.	8.3	9.8	-16%	5.3	56%	20.2	17.9	13%
EBIT	17.9	17.4	3%	10.8	65%	45.6	48.1	-5%
EBIT margin	18%	21%		20%		19%	19%	
Finance Cost	2.0	1.5	40%	1.3	62%	6.2	4.1	49%
Profit before tax	16.3	16.5	-1%	9.6	70%	40.0	45.2	-11%
Tax	8.0	6.2	29%	3.8	111%	17.4	16.9	3%
Effective tax rate	49%	38%		39%		43%	37%	
Profit after tax	8.4	10.3	-19%	5.8	44%	22.6	28.3	-20%
Net Margins	8%	12%		11%		10%	11%	
EPS	6.3	7.7		4.4		16.9	21.2	
DPS	4.0	8.0		4.5		15.0	21.5	

Source: Company Accounts, IGI Research

No. of Shares: 1335.3mn.

Analyst

Sakina Makati

sakina.makati@igi.com.pk

Tel: +92 21 111 234 234 Ext: 810

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- Justified Price to Book
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- Relative Valuation (Price to Earning, Price to Sales, Price to Book)

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IGI Finex Securities Limited

Research Analyst(s)

Research Identity Number: BRP009

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Contact Details

Equity Sales

Zaeem Haider Khan	Head of Equities	Tel: (+92-42) 35301405	zaeem.haider@igi.com.pk
Syeda Mahrukh Hameed	Regional Head (North)	Tel: (+92-42) 38303564	mahrukh.hameed@igi.com.pk
Muhammad Naveed	Regional Manager (Islamabad & Upper North)	Tel: (+92-51) 2604861-62	muhammad.naveed@igi.com.pk
Faraz Naqvi	Branch Manager (Karachi)	Tel: (+92-21) 111 234 234 Ext: 826	faraz.naqvi@igi.com.pk
Shakeel Ahmad	Branch Manager (Faisalabad)	Tel: (+92-41) 2540843-45	shakeel.ahmad1@igi.com.pk
Asif Saleem	Equity Sales (RY Khan)	Tel: (+92-68) 5871652-56	asif.saleem@igi.com.pk
Mehtab Ali	Equity Sales (Multan)	Tel: (+92-61) 4512003	mahtab.ali@igi.com.pk

Research Team

Abdullah Farhan	Head of Research	Tel: (+92-21) 111-234-234 Ext: 912	abdullah.farhan@igi.com.pk
Sakina Makati	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 810	sakina.makati@igi.com.pk
Syed Muzammil Hasan Rizvi	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 569	muzammil.rizvi@igi.com.pk
Sufyan Siddiqui	Database Officer	Tel: (+92-21) 111-234-234 Ext: 888	sufyan.siddiqui@igi.com.pk

IGI Finex Securities Limited

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Corporate member of Pakistan Mercantile Exchange Limited

Website: www.igisecurities.com.pk

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20,
Khayaban-e-Jami Block-09, Clifton, Karachi-75600

UAN: (+92-21) 111-444-001

Fax: (+92-21) 35309169, 35301780

Lahore Office

Shop # G-009, Ground Floor,
Packages Mall

Tel: (+92-42) 38303560-69

Fax: (+92-42) 38303559

Islamabad Office

3rd Floor, Kamran Centre,
Block- B, Jinnah Avenue, Blue Area

Tel: (+92-51) 2604861-2, 2604864, 2273439

Fax: (+92-51) 2273861

Faisalabad Office

Office No. 2, 5 & 8, Ground Floor, The
Regency International 949, The Mall
Faisalabad

Tel: (+92-41) 2540843-45

Rahim Yar Khan Office

Plot # 12, Basement of Khalid Market,
Model Town, Town Hall Road

Tel: (+92-68) 5871652-3

Fax: (+92-68) 5871651

Multan Office

Mezzanine Floor, Abdali Tower,
Abdali Road

Tel: (92-61) 4512003, 4571183

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Research Analyst(s)

Research Identity Number: BRP009

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