

Flash Note

Thursday, February 12, 2026



Fertilizer

Engro Fertilizers Limited (EFERT)

Earnings: Engro Fertilizers Limited (EFERT) announced its 4QCY25 result. The Company reported 4QCY25 consolidated earnings of PKR 8.4bn (EPS PKR 6.3), -19% y/y lower as compared to PKR 10.3bn (EPS PKR 7.7) in the similar period last year. This brings total profitability for CY25 to PKR 22.6bn (EPS PKR 16.9), down by -20% y/y, compared to PKR 28.3bn (EPS PKR 21.2) last year.

Dividend/Payout: The Company announced a cash dividend of PKR 4.0/share along with the result taking the cumulative dividend for CY25 to PKR 15.0/share.

Operating Performance: During 4QCY25, EFERT revenues increased by +20% y/y clocking in at PKR 101.7bn mainly on the back of record-high urea offtakes which increased by +47% y/y while DAP offtakes declined by -36% y/y. Gross margins clocked in at 28% during 4QCY25 compared to 35% in the similar period last year. Finance cost also increased by +40% y/y to PKR 2.0bn during 4QCY25. Other income during 4QCY25 decreased by -18% y/y to PKR 417mn compared to PKR 511mn in the same period last year. Effective tax rate during 4QCY25 stood at 49% (3QCY25: 39%) compared to 38% in the same period last year.

Exhibit: Engro Fertilizers Limited (EFERT)

in PKRbn

Period end (Mar)	4Q'25	4Q'24	y/y	3Q'25	q/q	CY'25	CY'24	y/y
Net Sales	101.7	84.8	20%	54.8	86%	237.1	256.7	-8%
Cost of Sales	73.5	55.2	33%	36.9	99%	164.6	184.4	-11%
Gross Profit	28.2	29.6	-5%	17.8	58%	72.6	72.3	0%
Gross Profit margin	28%	35%		33%		31%	28%	
Selling & Dist.	8.3	9.8	-16%	5.3	56%	20.2	17.9	13%
EBIT	17.9	17.4	3%	10.8	65%	45.6	48.1	-5%
EBIT margin	18%	21%		20%		19%	19%	
Finance Cost	2.0	1.5	40%	1.3	62%	6.2	4.1	49%
Profit before tax	16.3	16.5	-1%	9.6	70%	40.0	45.2	-11%
Tax	8.0	6.2	29%	3.8	111%	17.4	16.9	3%
Effective tax rate	49%	38%		39%		43%	37%	
Profit after tax	8.4	10.3	-19%	5.8	44%	22.6	28.3	-20%
Net Margins	8%	12%		11%		10%	11%	
EPS	6.3	7.7		4.4		16.9	21.2	
DPS	4.0	8.0		4.5		15.0	21.5	

Source: Company Accounts, IGI Research

No. of Shares: 1335.3mn.

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- Justified Price to Book
- Residual Income (RI)
- Relative Valuation (Price to Earning, Price to Sales, Price to Book)

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Last Closing: Latest closing price, **Market Cap.:** Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. **EPS:** Earnings per Share. **DPS:** Dividend per Share. **ROE:** Return on equity is the amount of net income returned as a percentage of shareholders' equity. **P/E:** Price to Earnings ratio of a company's share price to its per-share earnings. **P/B:** Price to Book ratio used to compare a stock's market value to its book value. **DY:** The dividend yield is dividend per share, divided by the price per share.

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