# **Flash Note**

Monday, April 28, 2025



### Fertilizer

### Fauji Fertilizer Company Limited (FFC)

**Earnings:** Fauji Fertilizer Company Limited (FFC) announced its 1QCY25 result. The Company reported 1QCY25 unconsolidated earnings of PKR 13.3bn (EPS PKR 9.33), +26%y/y higher as compared to PKR 10.5bn (EPS PKR 7.4) in the similar period last year.

Dividend/Payout: The Company announced a cash dividend of PKR 7.0/share along with the result.

**Operating Performance:** During 1QCY25, FFC reported +9%y/y increase in revenue clocking in at PKR 63.6bn mainly on the back of higher retention prices. Gross margins clocked in at 36% during 1QCY25 compared to 30% in the similar period last year. Finance cost inclined by +11%y/y to PKR 1.7bn during 1QCY25. Other income during 1QCY25 decreased significantly by -28%y/y to PKR 7.4bn compared to PKR 10.3bn in the same period last year. Effective tax rate during 1QCY25 stood at 35% (4QCY24: 49%) compared to 42% in the same period last year.

Exhibit: Fauji Fertilizer Company Limited (FFC)						
Net Sales	63.6	58.4	9%	150.0	-58%	
Cost of Sales	41.0	41.1	0%	111.5	-63%	
Gross Profit	22.6	17.3	31%	38.5	-41%	
Gross Profit margin	36%	30%		26%		
Selling & Dist.	6.1	5.2	17%	10.4	-41%	
EBIT	22.1	19.5	13%	28.6	-23%	
EBIT margin	35%	33%		19%		
Finance Cost	1.7	1.5	13%	1.6	8%	
Profit before tax	20.4	18.0	13%	27.0	-24%	
Тах	7.1	7.5	-5%	13.2	-46%	
Effective tax rate	35%	42%		49%		
Profit after tax	13.3	10.5	26%	13.8	-4%	
Net Margins	21%	18%		9%		
EPS	9.3	7.4		9.7		
DPS	7.0	5.5		21.0		

Source: Company Accounts, IGI Research

### No. of Shares: 1272.2mn.

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- **Reserve Based DCF**
- Dividend Discount Model (DDM) \_
- Justified Price to Book
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- Relative Valuation (Price to Earning, Price to Sales, Price to Book)

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