Day Break

Thursday, August 29, 2024



Miscellaneous

PABC: Earnings for 2QCY24 to increase by 21%q/q owing to better demand

- PABC board is set to announce the 2QCY24 result on 29-Aug-24, we expect PABC earnings to post an increase of 21% q/q to PKR 3.03/share compared to PKR 2.50/share last quarter, and down by -20%y/y compared to PKR 3.80/share during the same period last year.
- We expect this quarterly increase in earnings owing to better demand from the local beverage industry and the seasonality impact. Overall, domestic beverage demand has gradually improved and the exports to Afghanistan and other central Asian countries during the quarter would also improve.
- We expect the company to announce interim dividend of PKR 2.5/share, this expectation roots from significant improvement in the cash position and no upcoming CAPEX requirement. The company currently has the capacity to pay dividends, with PKR 8bn in cash and short-term investments available as of Mar-24, allowing them to resume payouts to shareholders.

PABC earnings to increase by 21%q/q during 2QCY24

For the 2QCY24, we expect PABC earnings to post an increase of 21% q/q to PKR 3.03/share compared to PKR 2.50/share last quarter, and down by - 20%y/y compared to PKR 3.80/share during the same period last year.

We also expect the company to announce interim cash dividend of PKR 2.5/share, this expectations is primarily based on the significant improvement in the cash position of the company and no upcoming CAPEX requirement.

Exhibit: PABC Earnings Preview 2QCY24E							
PKRmn	2QCY24E	1QCY24	q/q	2QCY23	y/y	1HCY24E	y/y
Sales	5,352	4,608	16.1%	5,941	29%	9,960	-10%
Gross Profit	1,650	1,386	19.1%	2,361	70%	3,035	-31%
Profit After Tax	1,093	903	21.0%	1,372	52%	1,996	-26%
EPS (PKR)	3.03	2.50	21.0%	3.80	52%	5.53	-26%
DPS (PKR)	2.50	0.00	NM	3.50	NM	2.50	-29%
Gross Margin	31%	30%	2.5%	40%	32%	30%	-23%
Net Margin	20%	20%	4.2%	23%	18%	20%	-18%

IGI Research

Laraib Nisar laraib.nisar@igi.com.pk Tel: (+92-21) 111-234-234 Ext: 974

Source: Company Accounts, IGI Research





Our expectation of a q/q increase in earnings is driven by the rising beverage demand in the domestic market, boosted by the summer season. Additionally, we expect export sales to Afghanistan and other central Asian countries too would improve during 2QCY24.

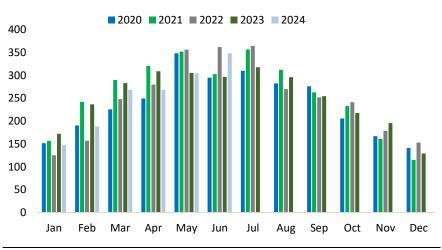


Exhibit: Production of Soft-drinks and Mineral Water

Aluminum Prices and Gross Margins

The Aluminum prices increased during April and May 2024. The average aluminum price stood at US\$ 2,520 /ton up by 14%q/q for 2QCY24. The price increased due to increasing global demand especially from China. Since, PABC follows a cost-plus pricing mechanism, the increase/decrease in the aluminum prices would not impact PABC margins.



Source: PBS, IGI Research



Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/ securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. The subject Company (ies) is a client of the IGI Finex Securities Limited and IGI Finex Securities offers brokerage services to Subject Company (ies) on a regular basis, in line with industry practice. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation Rating System

Buy if target price on aforementioned security (ies) is more than 10%, from its last closing price(s) Hold if target price on aforementioned security (ies) is in between -10% and 10%, from its last closing price(s) Sell if target price on aforementioned security (ies) is less than -10%, from its last closing price(s)

Valuation Methodology: To arrive at Target Prices, IGI Finex Securities uses different valuation methodologies including

- Discounted Cash Flow (DCF)
- **Reserve Based DCF**
- Dividend Discount Model (DDM) _
- Justified Price to Book
- Residual Income (RI)
- Relative Valuation (Price to Earning, Price to Sales, Price to Book)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share.

IGI Finex Securities Limited Research Analyst(s) **Research Identity Number: BRP009** © Copyright 2024 IGI Finex Securities Limited





Contact Details

Equity Sales

Zaeem Haider Khan	Head of Equities	Tel: (+92-42) 35301405	zaeem.haider@igi.com.pk
Muhammad Naveed	Regional Manager (Islamabad & Upper North)	Tel: (+92-51) 2604861-62	muhammad.naveed@igi.com.pl
Syeda Mahrukh Hameed	Branch Manager (Lahore)	Tel: (+92-42) 38303564	mahrukh.hameed@igi.com.pk
Shakeel Ahmad	Branch Manager (Faisalabad)	Tel: (+92-41) 2540843-45	shakeel.ahmad1@igi.com.pk
Asif Saleem	Equity Sales (RY Khan)	Tel: (+92-68) 5871652-56	asif.saleem@igi.com.pk
Mehtab Ali	Equity Sales (Multan)	Tel: (+92-61) 4512003	mahtab.ali@igi.com.pk

Research Team

Abdullah Farhan	Head of Research	Tel: (+92-21) 111-234-234 Ext: 912	abdullah.farhan@igi.com.pk
Sakina Makati	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 810	sakina.makati@igi.com.pk
Laraib Nisar	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 974	laraib.nisar@igi.com.pk

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited Website: www.igisecurities.com.pk

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780

Lahore Office	Islamabad Office
Shop # G-009, Ground Floor,	Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza,
Packages Mall	Block- B, Jinnah Avenue, Blue Area
Tel: (+92-42) 38303560-69	Tel: (+92-51) 2604861-2, 2604864, 2273439
Fax: (+92-42) 38303559	Fax: (+92-51) 2273861
Faisalabad Office	Rahim Yar Khan Office
Office No. 2, 5 & 8, Ground Floor, The	Plot # 12, Basement of Khalid Market,
Regency International 949, The Mall	Model Town, Town Hall Road
Faisalabad	Tel: (+92-68) 5871652-3
Tel: (+92-41) 2540843-45	Fax: (+92-68) 5871651
Multan Office	
Mezzanine Floor, Abdali Tower,	
Abdali Road	
Tel: (92-61) 4512003, 4571183	

IGI Finex Securities Limited Research Analyst(s) Research Identity Number: BRP009 © Copyright 2024 IGI Finex Securities Limited

