

Flash Note

Wednesday, April 30, 2025



Cement

Pioneer Cement Limited (PIOC)

Earnings: Pioneer Cement Limited (PIOC) announced its 3QFY25 result. The Company reported earnings of PKR 1.0bn (EPS PKR 4.29/share), down by 19%y/y compared to PKR 1.2bn (EPS PKR 5.29/share) during the same period last year. On a quarterly basis, profitability is down by 44%q/q. On 9MFY25 basis, the company reported earnings of PKR 3.7bn (EPS PKR 16.5/share) down by -2%y/y compared to PKR 3.8bn (EPS PKR 16.85/share) during the same period last year.

Dividend/Payout: The Company did not announce any cash dividend along with the result.

Operating Performance: During 3QFY25, the Company's net sales were reported at PKR 7.9bn depicting a decline of 8%y/y. Sales are down likely due to a 6%y/y decline in total dispatches. For the quarter, the Company's gross margins witnessed a decline and were reported at 26% compared to 32% during 3QFY24. In addition, the company reported finance cost of PKR 0.3bn in 3QFY25 (down by 58%y/y) due to declining interest rates. The effective tax rate during 3QFY25 stood at 38%.

Exhibit: Pioneer Cement Company Limited (PIOC) Financial highlights										
For period ending: 3q/25										
PKRbn	9MFY25	3q/25	2q/25	1q/25	9MFY24	3q/24	2q/24	1q/24	ΔYoY	ΔQoQ
Net Sales	24.7	7.9	8.9	7.9	27.4	8.6	10.1	8.7	-8%	-11%
Gross Profits	8.1	2.0	3.7	2.4	8.9	2.7	3.5	2.7	-26%	-46%
Admin	0.4	0.1	0.1	0.1	0.2	0.1	0.1	0.1	2.2x	6%
EBIT	7.3	1.9	3.2	2.2	8.5	2.6	3.4	2.5	-28%	-42%
Finance cost	1.1	0.3	0.3	0.5	2.3	0.7	0.6	1.0	-58%	-18%
Profit before tax	6.1	1.6	2.9	1.7	6.3	1.9	2.8	1.5	-18%	-45%
Taxation	2.4	0.6	1.1	0.7	2.4	0.7	1.1	0.6	-16%	-46%
Profit after Tax	3.7	1.0	1.8	1.0	3.8	1.2	1.7	0.9	-19%	-44%
EPS*	16.50	4.29	7.70	4.50	16.85	5.29	7.45	4.11	-19%	-44%
DPS	5.00	0.00	5.00	0.00	5.00	0.00	5.00	0.00	-	-
Gross Margins	33%	26%	42%	30%	32%	32%	35%	30%	-7%	-16%
EBIT Margins	29%	24%	36%	28%	31%	31%	34%	29%	-7%	-13%
Effective tax	39%	38%	39%	39%	39%	38%	40%	39%	1%	-1%
Net Margins	15%	12%	20%	13%	14%	14%	17%	11%	-2%	-7%

Source: Company Accounts, IGI Research, *Number of Shares (mn): 227.1

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- Justified Price to Book
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